UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

July 25, 2012 Date of Report (Date of earliest event reported)



OWENS-ILLINOIS, INC.

(Exact name of registrant as specified in its charter) 1-9576

(Commission

File Number)

Delaware (State or other jurisdiction of incorporation)

> One Michael Owens Way Perrysburg, Ohio (Address of principal executive offices)

43551-2999

(Zip Code)

22-2781933

(IRS Employer

Identification No.)

....

(567) 336-5000 (Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 25, 2012, Owens-Illinois, Inc. issued a press release announcing its results of operations for the quarter ended June 30, 2012. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference. Additional financial information, posted to the Company's web site, is attached hereto as Exhibit 99.2.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

Exhibit
No.Description99.1Press Release dated July 25, 2012, announcing results of operations for the quarter ended June 30, 201299.2Additional financial information — quarter ended June 30, 2012

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OWENS-ILLINOIS, INC.

Date: July 25, 2012

By:	/s/ Stephen P. Bramlage, Jr.
Name:	Stephen P. Bramlage, Jr.
Title:	Senior Vice President and
	Chief Financial Officer

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EXHIBIT INDEX

Exhibit No.	Description
99.1	Press Release dated July 25, 2012, announcing results of operations for the quarter ended June 30, 2012
99.2	Additional financial information — quarter ended June 30, 2012



O-I REPORTS IMPROVED SECOND QUARTER 2012 RESULTS FROM PRIOR YEAR North American region drives strong year-over-year profit improvement

PERRYSBURG, Ohio (July 25, 2012) — Owens-Illinois, Inc. (NYSE: OI) today reported financial results for the second quarter ending June 30, 2012.

<u>Highlights</u>

- Earnings: O-I reported second quarter 2012 earnings from continuing operations attributable to the Company of \$0.81 per share (diluted), compared to \$0.42 per share (diluted) for the same period of the prior year. Adjusted net earnings (non-GAAP) were \$0.81 per share, compared to \$0.59 per share in the second quarter of 2011.
- North American region delivers strong performance: The Company's North American region delivered strong year-over-year improvement and drove higher global segment operating profit.
- **Lower adjusted earnings expected in third quarter:** Lower expected European sales and production levels, as well as unfavorable foreign currency exchange rate trends in most regions, will likely drive the Company's adjusted earnings below the prior year in the third quarter.
- Free cash flow outlook remains solid: The Company is committed to generating higher levels of cash and now expects at least \$250 million of free cash flow in 2012, compared to \$220 million in 2011.

Second quarter net sales were \$1.766 billion in 2012, down from \$1.959 billion in the prior year second quarter, primarily due to unfavorable foreign currency translation. Higher pricing in the second quarter was offset by sales volumes that were lower than the prior year quarter.

Net earnings from continuing operations attributable to the Company in the second quarter of 2012 were \$134 million, or \$0.81 per share (diluted), compared with net earnings from continuing operations in the second quarter of the prior year of \$71 million, or \$0.42 per share (diluted). Adjusted net earnings (non-GAAP) also were \$134 million, or \$0.81 per share (diluted), in the second quarter of 2012 as there were no items management considers not representative of ongoing operations. These results compared with second quarter 2011 adjusted net earnings of \$98 million, or \$0.59 per share (diluted). A description of items in 2011 that management considers not representative of ongoing operations are listed in Note 1.

Commenting on the Company's second quarter, Chairman and Chief Executive Officer Al Stroucken said, "Earnings improved significantly from the prior year second quarter due to a strong operating performance and positive results from our pricing strategy. Our North American region led the profit improvement this quarter as it successfully eliminated the manufacturing and supply chain inefficiencies experienced in 2011 and re-established itself as a high performing region."

Operational Highlights

O-I reported second quarter 2012 segment operating profit of \$266 million, up from \$224 million in the second quarter of 2011. Strong manufacturing and supply chain performance, as well as cost-cutting initiatives, benefited second quarter 2012 earnings by \$49 million from the prior year second quarter. Further, higher sales prices offset the impact of cost inflation and lower global shipments, which were down approximately six percent (in tonnes) from the prior year second quarter. This decrease was largely driven by lower wine bottle sales in southern Europe, where challenging economic conditions continue to impact shipment levels. To balance capacity with lower demand in Europe, the Company implemented

production curtailment measures in the second quarter. Further, global segment profit was impacted by \$23 million of unfavorable foreign currency translation in the second quarter of 2012.

Corporate costs were \$14 million higher in the second quarter of 2012, primarily due to lower machine and equipment sales than in the prior year quarter and higher incentive compensation costs.

Financial highlights

The Company reported total debt of \$4.019 billion and cash of \$336 million at June 30, 2012. Net debt was \$3.683 billion, a decrease of \$148 million from the first quarter of 2012 and \$397 million lower than the second quarter of 2011. The decrease in net debt from the first quarter of 2012 was primarily due to approximately \$92 million of favorable impact from foreign currency translation, as well as \$49 million of free cash flow. O-I's leverage ratio was 2.8 times net debt to EBITDA at the end of the second quarter, a decrease from 3.2 times at the prior year second quarter. Available liquidity under the Company's global revolving credit facility was \$807 million as of June 30, 2012.

Asbestos-related cash payments during the second quarter and first six months of 2012 were \$28 million and \$58 million, respectively, compared to \$35 million and \$68 million in the same periods of the prior year.

Business outlook

Commenting on the Company's business outlook, Stroucken said, "Year-over-year operating performance in Asia Pacific should improve in the third quarter, and profitability is expected to remain strong in the Americas. However, we expect continued challenging market conditions in Europe. We have taken actions to balance our production with lower demand in Europe, and this will likely lead to lower third quarter 2012 adjusted earnings on a year-over-year basis. In addition, unfavorable foreign currency exchange rate trends also will impact year-over-year adjusted earnings for the remainder of the year. To maximize our

financial flexibility during this period of macroeconomic uncertainty, we have reduced our capital spending plan for the remainder of the year. We now expect at least \$250 million of free cash flow in 2012."

Note 1:

The table below describes the items that management considers not representative of ongoing operations.

\$ Millions, except per-share amounts

				Three months	ended	June 30		
		20	12			20	11	
		Earnings		EPS		Earnings		EPS
Earnings from Continuing Operations								
Attributable to the Company	\$	134	\$	0.81	\$	71	\$	0.42
Items that management considers not representative of ongoing operations consistent with Segment Operating Profit								
Charges for note repurchase premiums and write-off								
of finance fees						24		0.15
Charges for restructuring						3		0.02
Adjusted Net Earnings	\$	134	\$	0.81	\$	98	\$	0.59
				Six months e	nded J	une 30		
		20	12			20	11	
		Earnings		EPS		Earnings		EPS
Earnings from Continuing Operations	<i></i>		_		<u>_</u>		<u>_</u>	
Attributable to the Company	\$	256	\$	1.54	\$	154	\$	0.92
Items that management considers not representative of								
ongoing operations consistent with Segment								
Operating Profit								
Charges for note repurchase premiums and write-off								
of finance fees						24		0.15
Charges for restructuring						8		0.05

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256

1.54

186

1.12

Company profile

Adjusted Net Earnings

Owens-Illinois, Inc. (NYSE: OI) is the world's largest glass container manufacturer and preferred partner for many of the world's leading food and beverage brands. With revenues of \$7.4 billion in 2011, the Company is headquartered in Perrysburg, Ohio, USA, and employs more than 24,000 people at 81 plants in 21 countries. O-I delivers safe, effective and sustainable glass packaging solutions to a growing global marketplace. For more information, visit www.oi.com.

Regulation G

The information presented above regarding adjusted net earnings relates to net earnings attributable to the Company exclusive of items management considers not representative of ongoing operations and does not conform to U.S. generally accepted accounting principles (GAAP). It should not be construed as an alternative to the reported results determined in accordance with GAAP. Management has included this non-GAAP information to assist in understanding the comparability of results of ongoing operations. Management uses this non-GAAP information principally for internal reporting, forecasting, budgeting and calculating bonus payments. Further, the information presented above regarding free cash flow does not conform to GAAP. Management defines free cash flow as cash provided by continuing operating activities less capital spending (both as determined in accordance with GAAP) and has included this non-GAAP information to assist in understanding the comparability of cash flows. Management uses this non-GAAP information principally for internal reporting, forecasting and budgeting. Management believes that the non-GAAP presentation allows the board of directors, management, investors and analysts to better understand the Company's financial performance in relationship to core operating results and the business outlook.

The Company routinely posts important information on its website — www.o-i.com/investors.

Forward looking statements

This news release contains "forward looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward looking statements reflect the Company's current expectations and projections about future events at the time, and thus involve uncertainty and risk. The words "believe," "expect," "anticipate," "will," "could," "would," "should," "may," "plan," "estimate," "intend," "predict," "potential," "continue," and the negatives of these words and other similar expressions generally identify forward looking statements. It is possible the Company's future financial performance may differ from expectations due to a variety of factors including, but not limited to the following: (1) foreign currency fluctuations relative to the U.S. dollar, specifically the Euro, Brazilian real and Australian dollar, (2) changes in capital availability or cost, including interest rate fluctuations, (3) the general political, economic and competitive conditions in markets and countries where the Company has operations, including uncertainties related to the economic conditions in Europe and Australia, the expropriation of the Company's operations in Venezuela, disruptions in capital markets, disruptions in the supply chain, competitive pricing pressures, inflation or deflation, and changes in tax rates and laws, (4) consumer preferences for alternative forms of packaging, (5) fluctuations in raw material and labor costs, (6) availability of raw materials, (7) costs and availability of energy, including natural gas prices, (8) transportation costs, (9) the ability of the Company to raise selling prices commensurate with energy and other cost increases, (10) consolidation among competitors and customers, (11) the ability of the Company to acquire businesses and expand plants, integrate operations of acquired businesses and achieve expected synergies, (12) unanticipated expenditures with respect to

environmental, safety and health laws, (13) the performance by customers of their obligations under purchase agreements, (14) the Company's ability to further develop its sales, marketing and product development capabilities, (15) the Company's success in implementing necessary restructuring plans and the impact of such restructuring plans on the carrying value of recorded goodwill, (16) the Company's ability to successfully navigate the structural changes in Australia, and (17) the timing and occurrence of events which are beyond the control of the Company, including any expropriation of the Company's operations, floods and other natural disasters, and events related to asbestos-related claims. It is not possible to foresee or identify all such factors. Any forward looking statements in this document are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments, and other factors it believes are appropriate in the circumstances. Forward looking statements are not a guarantee of future performance and actual results or developments may differ materially from expectations. While the Company continually reviews trends and uncertainties affecting the Company's results of operations and financial condition, the Company does not assume any obligation to update or supplement any particular forward looking statements contained in this news release.

Conference call scheduled for July 26, 2012

O-I CEO Al Stroucken and CFO Steve Bramlage will conduct a conference call to discuss the Company's latest results on Thursday, July 26, 2012, at 8:30 a.m., Eastern Time. A live webcast of the conference call, including presentation materials, will be available on the O-I website, www.o-i.com/investors, in the Presentations & Webcast section.

The conference call also may be accessed by dialing 888-733-1701 (U.S. and Canada) or 706-634-4943 (international) by 8:20 a.m., Eastern Time, on July 26. Ask for the O-I conference call. A replay of the call will be available on the O-I website, www.o-i.com/investors, for 90 days following the call.

Contacts: O-I, Erin Crandall, 567-336-2355 — Investor Relations O-I, Stephanie Johnston, 567-336-7199 — Corporate Communications

Copies of O-I news releases are available on the O-I website at www.o-i.com.

O-I's third quarter 2012 earnings conference call is currently scheduled for Thursday, October 25, 2012, at 8:30 a.m., Eastern Time.

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OWENS-ILLINOIS, INC. Condensed Consolidated Results of Operations (Dollars in millions, except per share amounts)

	Three mor June	ided	Six months ended June 30,				
	 2012	 2011 (a)		2012		2011 (a)	
Net sales	\$ 1,766	\$ 1,959	\$	3,505	\$	3,678	
Manufacturing, shipping and delivery expense	 (1,390)	 (1,604)		(2,751)		(2,980)	
Gross profit	376	355		754		698	
Selling and administrative expense	(139)	(146)		(279)		(288)	
Research, development and engineering expense	(17)	(18)		(32)		(34)	
Interest expense (b)	(62)	(100)		(126)		(176)	
Interest income	2	3		5		6	
Equity earnings	18	19		31		33	
Royalties and net technical assistance	5	3		9		8	
Other income	4	2		6		4	
Other expense (c)	 (8)	 (8)		(19)		(26)	
Earnings from continuing operations before income taxes	179	110		349		225	
Provision for income taxes	 (41)	 (32)		(85)		(60)	
Earnings from continuing operations	138	78		264		165	
Gain (loss) from discontinued operations	 (1)	 2	<u></u>	(2)		1	
Net earnings	137	80		262		166	
Net earnings attributable to noncontrolling interests	 (4)	 (7)	. <u></u>	(8)		(11)	
Net earnings attributable to the Company	\$ 133	\$ 73	\$	254	\$	155	
Amounts attributable to the Company:							
Earnings from continuing operations	\$ 134	\$ 71	\$	256	\$	154	

Gain (loss) from discontinued operations		(1)		2	(2)	1
Net earnings	\$	133	\$	73	\$ 254	\$ 155
			-		 	
Basic earnings per share:						
Earnings from continuing operations	\$	0.82	\$	0.43	\$ 1.56	\$ 0.93
Gain (loss) from discontinued operations		(0.01)		0.01	(0.02)	0.01
Net earnings	\$	0.81	\$	0.44	\$ 1.54	\$ 0.94
Weighted average shares outstanding (000s)		164,799		163,633	 164,520	 163,494
Diluted earnings per share:						
Earnings from continuing operations	\$	0.81	\$	0.42	\$ 1.54	\$ 0.92
Gain (loss) from discontinued operations		(0.01)		0.01	(0.02)	0.01
Net earnings	\$	0.80	\$	0.43	\$ 1.52	\$ 0.93
	_		_			
Diluted average shares (000s)		165,930		166,271	 166,062	 166,193

⁽a) Amounts for the six months ended June 30, 2011 reflect the retrospective application of the change in inventory method. The effect of this change is an increase in net earnings of \$10 million, or \$0.06 per diluted share. There is no effect of this change on the three months ended June 30, 2011.

Amount for the six months ended June 30, 2011 includes charges of \$12 million (\$8 million after tax amount attributable to the Company) for restructuring. The effect of this charge is a reduction in earnings per share of \$0.05.

OWENS-ILLINOIS, INC. Condensed Consolidated Balance Sheets (Dollars in millions)

	June 30, 2012	Dec. 31, 2011 (a)	June 30, 2011 (a)
Assets		, , , , , , , , , , , , , , , , ,	
Current assets:			
Cash and cash equivalents	\$ 336	\$ 400	\$ 260
Receivables, less allowances for losses and discounts	1,173	1,158	1,322
Inventories	1,223	1,061	1,114
Prepaid expenses	115	124	 104
Total current assets	2,847	2,743	2,800
Investments and other assets:			
Equity investments	292	315	330
Repair parts inventories	149	155	156
Pension assets	115	116	63
Deposits, receivables and other assets	687	687	711
Goodwill	 2,023	 2,082	 2,957
Total other assets	3,266	3,355	4,217
Property, plant and equipment, at cost	6,777	6,899	7,416
Less accumulated depreciation	 4,056	 4,022	 4,240
Net property, plant and equipment	 2,721	 2,877	 3,176
Total assets	\$ 8,834	\$ 8,975	\$ 10,193
Liabilities and Share Owners' Equity			
Current liabilities:			
Short-term loans and long-term debt due within one year	\$ 452	\$ 406	\$ 371
Current portion of asbestos-related liabilities	165	165	170
Accounts payable	909	1,038	985
Other liabilities	 588	 636	 666
Total current liabilities	2,114	2,245	2,192
Long-term debt	3,567	3,627	3,969

⁽b) Amount for the three and six months ended June 30, 2011 includes charges of \$25 million (\$24 million after tax) for note repurchase premiums and the write-off of finance fees related to debt that was repaid prior to its maturity. The aftertax effect of this charge is a reduction in earnings per share of \$0.15.

⁽c) Amount for the three months ended June 30, 2011 includes charges of \$4 million (\$3 million after tax amount attributable to the Company) for restructuring. The effect of this charge is a reduction in earnings per share of \$0.02.

	20.4	212	00.4
Deferred taxes	204	212	234
Pension benefits	817	871	564
Nonpension postretirement benefits	266	269	259
Other liabilities	374	404	398
Asbestos-related liabilities	248	306	238
Share owners' equity:			
The Company's share owners' equity:			
Common stock	2	2	2
Capital in excess of par value	3,000	2,991	2,986
Treasury stock, at cost	(402)	(405)	(410)
Retained earnings (loss)	(125)	(379)	276
Accumulated other comprehensive loss	(1,373)	(1,321)	(672)
Total share owners' equity of the Company	1,102	888	2,182
Noncontrolling interests	142	153	157
Total share owners' equity	1,244	1,041	2,339
Total liabilities and share owners' equity	\$ 8,834	\$ 8,975	\$ 10,193

(a) Amounts for December 31, 2011 and June 30, 2011 reflect the retrospective application of the change in inventory method. The effect of this change is an increase to Inventories and Retained earnings of \$49 million for both periods.

OWENS-ILLINOIS, INC. Condensed Consolidated Cash Flows (Dollars in millions)

		Three mon June			Six mont June				
		2012	2011		2012		2011		
Cash flows from operating activities:									
Net earnings	\$	137	\$8		\$ 262	\$	166		
(Gain) loss from discontinued operations		1	(2)	2		(1)		
Non-cash charges:									
Depreciation		94	10	7	191		208		
Amortization of intangibles and other deferred items		8		4	16		9		
Amortization of finance fees and debt discount		8		В	16		16		
Pension expense		22	2	-	44		44		
Restructuring				4			12		
Other		21		6	31		17		
Pension contributions		(22)	(1	5)	(39)		(27)		
Asbestos-related payments		(28)	(3	5)	(58)		(68)		
Cash paid for restructuring activities		(10)	(9)	(40)		(13)		
Other changes in non-current assets and liabilities		(26)	(2	2)	(39)		(52)		
Change in components of working capital		(105)	3	0	(380)		(219)		
Cash provided by continuing operating activities		100	17	7	6		92		
Cash provided by (utilized in) discontinued operating activities		(1)		2	(2)		2		
Total cash provided by operating activities		99	17	9	4		94		
Cash flows from investing activities:									
Additions to property, plant and equipment		(51)	(8	0)	(124)		(153)		
Acquisitions, net of cash acquired			(15	/	(5)		(147)		
Net cash proceeds related to sale of assets and other		9	X -	- /	20				
Proceeds from collection of minority partner loan		9			9				
Cash utilized in investing activities		(33)	(23	3)	(100)		(300)		
Cash flows from financing activities:		(00)	(=3	-)	(100)		(500)		
Additions to long-term debt			1,44	6	119		1,451		
Repayments of long-term debt		(66)	(1,63		(128)		(1,644)		
Increase in short-term loans		51	9	· ·	31		61		
Net receipts (payments) for hedging activity		19		3	27		(9)		
Payment of finance fees		10	(1		_/		(18)		
Dividends paid to noncontrolling interests		(23)	(1	· ·	(23)		(31)		
Issuance of common stock and other		1	(1	5)	1		2		
Cash provided by (utilized in) financing activities		(18)	(12	3)	27		(188)		
Effect of exchange rate fluctuations on cash		(10)		7	5		14		
Increase (decrease) in cash		37	(17		(64)		(380)		
Cash at beginning of period		299	43		400		(380)		
	\$	336	\$ 26			¢	260		
Cash at end of period	<u>Ф</u>	330	ş 20	= =	\$ 336	\$	200		

OWENS-ILLINOIS, INC. Consolidated Supplemental Financial Data (Dollars in millions)

		Three mor	nths end e 30,	led	Six months ended June 30,				
		2012	2011 (a)			2012		2011 (a)	
Net sales:									
Europe	\$	731	\$	887	\$	1,436	\$	1,585	
North America		516		506		998		969	
South America		282		302		559		571	
Asia Pacific		230		246		487		508	
Reportable segment totals		1,759		1,941		3,480		3,633	
Other		7		18		25		45	
					<i>.</i>		<i>.</i>		
Net sales	\$	1,766	\$	1,959	\$	3,505	\$	3,678	
Segment Operating Profit (b):									
Europe	\$	107	\$	112	\$	215	\$	188	
North America		96		50		174		113	
South America		47		53		85		98	
Asia Pacific		16		9		52		33	
Reportable segment totals		266		224		526		432	
Items excluded from Segment Operating Profit:									
Retained corporate costs and other		(27)		(13)		(56)		(25)	
Restructuring				(4)				(12)	
Interest income		2		3		5		6	
Interest expense	-	(62)		(100)		(126)		(176)	
Earnings from continuing operations before income taxes	\$	179	\$	110	\$	349	\$	225	

⁽a) Amounts for the three months and six months ended June 30, 2011 reflect the retrospective application of the change in inventory method and in the allocation of pension costs to the Company's segments. The effect of these changes for the three months ended June 30, 2011 is a decrease in Segment Operating Profit of \$1 million and an increase in Retained corporate and other of \$1 million. The effect of these changes for the six months ended June 30, 2011 is an increase in Segment Operating Profit of \$8 million and an increase in Retained corporate costs and other of \$2 million.

The following notes relate to Segment Operating Profit:

(b) Segment Operating Profit consists of consolidated earnings before interest income, interest expense, and provision for income taxes and excludes amounts related to certain items that management considers not representative of ongoing operations as well as certain retained corporate costs.

The Company presents information on Segment Operating Profit because management believes that it provides investors with a measure of operating performance separate from the level of indebtedness or other related costs of capital. The most directly comparable GAAP financial measure to Segment Operating Profit is earnings from continuing operations before income taxes. The Company presents Segment Operating Profit because management uses the measure, in combination with net sales and selected cash flow information, to evaluate performance and to allocate resources.

A reconciliation from Segment Operating Profit to earnings from continuing operations before income taxes is included in the tables above.



O-I earnings presentation

Second Quarter 2012

www.o-i.com



Introduction



Agenda

- Financial review
- Business discussion and outlook
- Concluding remarks and Q&A

Presenters



Al Stroucken Chairman and CEO



2Q12

Strong Operating Performance Boosts Profit Financial review

Reportable Segments Operating Adjusted Profit Net Income Sales (1) (Non-GAAP EPS) (\$ Milions) (\$ Millions) 2Q11 \$1,941 \$224 \$0.59 2Q12 Recap Adjusted EPS was \$0.81/sh, Price Price and product mix 82 82 0.37 \$0.59/sh in 2Q11 Cost pass-through provision (2) (10) Strong operating **Cost Inflation** (0.24) (52) Spread 30 0.13 performance, esp. in N.A. Sales volume (95) (26) (0.12)Manufacturing and delivery (3) 49 0.22 driven by Europe Operating and other costs 12 0.05 Price/mix up >4% YoY **Currency translation** (159) (0.10) (23) Operational (182)42 0.18 **Retained corporate costs** (0.06)Net interest expense 0.06 Noncontrolling interests 0.02 Effective tax rate 0.02 Non-operational 0.04 -**Total reconciling items** (182) 42 0.22

\$266

\$0.81

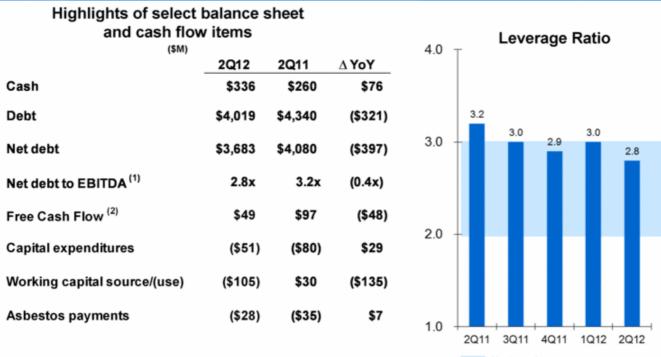
- Shipments down ~6% YoY
- Significant Fx headwinds

Reportable segment sales in 2Q12 exclude \$7 million of revenue, principally for the Company's global equipment sales business

\$1,759

Contractual cost-pass through provision primarily relates to North American energy costs.

Primarily relates to improved manufacturing and supply chain efficiencies in North America, as well as cost savings



Mgmt target leverage range

Total debt less cash divided by bank credit agreement EBITDA. See appendix for EBITDA reconciliations. Current bank covenants allow for a maximum ratio of 4.0x ² Free cash flow is defined as cash provided by continuing operating activities less capital spending.

North American Region Drives Profit Improvement **Business discussion**



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3Q12 Business Outlook

Favorable / Unfavorable

gs	Earning	Impact
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	3Q12 vs 3Q11	Comments						
Operational								
Europe	➡	 Sales volumes down mid to high single-digits; production levels down double-digits Price increases recovering inflation Fx headwind continues 						
North America		 Sales volumes flat Operations running at steady state and in line with prior year 						
Asia Pacific		 Sales volumes remain pressured in Australia and New Zealand Capacity aligning with demand and reducing fixed costs 						
South America	\Leftrightarrow	 Sales volumes up mid single-digits, led by Brazil Fx headwind continues 						
Non-Operational								
Corporate and Other Costs	-	 Corporate costs expected to approximate 1H12 levels Annual ETR expected to range between 24-25% 						
Net Income								
Adjusted Earnings	-	 3Q12 adjusted earnings expected to be below 3Q11 level, driven by EU production downtime and Fx headwinds 						

Concluding Remarks and Q&A

Good first half performance

Excellent YoY recovery in North America

Varying demand trends expected for 2H12

- Positive shipment trends expected in South America
- Europe volumes expected to be a challenge

Free cash flow now expected to be at least \$250M for FY12

Debt paydown remains as primary capital allocation priority

Third quarter 2012 earnings dates

- Press release to be issued after market close Wednesday, October 24, 2012
- Earnings conference call Thursday, October 25, 2012 @ 8:30 am ET

Appendix







Reconciliation of GAAP to non-GAAP Items

165.9

			Thre	e months	enderl	June 30					Sir	months	ended	June 30		
\$ Millions, except per-share amts		2	012	e monuis	ended		, 011			2	012	monary	2011			
•		nings		EPS	Earr	Earnings EPS			Ea	rnings		EPS	Earnings			EPS
Earnings from continuing operations attributable to the Company	\$	134	\$	0.81	\$	71	\$	0.42	\$	256	\$	1.54	\$	154	\$	0.92
Items that management considers not representative of ongoing operations consistent with Segment Operating Profit																
Charges for note repurchase premiums and write-off of finance fees						24		0.15						24		0.15
Charges for restructuring						3		0.02						8		0.05
Adjusted net earnings	\$	134		\$0.81	\$	98	\$	0.59	\$	256	\$	1.54	\$	186	\$	1.12

166.3

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166.2

166.1

Free Cash Flow

Diluted shares outstanding (millions)

\$ Millions	Three months ended June 30				Six months ended June 30				
	2012		2011		2012		2011		
Net earnings Plus: Loss (gain) from disc. operations	\$ 1	37 1	\$	80 (2)	\$	262 2	s	166 (1)	
Earnings from continuing operations	1	38		78		264		165	
Non-cash charges:									
Depreciation and amortization	1	10		119		223		233	
Restructuring		-		4		-		12	
Pension Expense		22		21		44		44	
All other non-cash charges		21		6		31		17	
Payments and other reconciling items:									
Asbestos-related payments	3	(28)		(35)		(58)		(68)	
Restructuring payments	j.	(10)		(9)		(40)		(13)	
Pension Contributions	3	(22)		(15)		(39)		(27)	
Change in components of working capital	(*	05)		30		(380)		(219)	
Change in non-current assets and liabilities		(26)		(22)		(39)		(52)	
Cash provided by continuing operating activities		00		177	_	6		92	
Additions to PP&E for continuing operations		(51)		(80)		(124)		(153)	
Free Cash Flow (1)	\$	49	\$	97	\$	(118)	\$	(61)	

Reconciliation of Credit Agreement EBITDA

\$ Millions		Last 12 months ended June 30					
		2012		2011			
Earnings from continuing operations attributable to the Company	S	(382)	S	217			
Interest expense		264		309			
Provision for income taxes		110		106			
Depreciation		388		402			
Amortization of intangibles		24		18			
EBITDA	60	404	2	1,052			

Adjustments in accordance with the Company's bank credit agreement:

	•	1,011	-	1,610
Credit Agreement EBITDA	S	1.317	S	1,279
Other		2		60
Restructuring and asset impairment		100		
Charges for asbestos-related costs		170		
Asia Pacific goodwill adjustment		641		

C: