# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

January 26, 2011

Date of Report (Date of earliest event reported)

### **OWENS-ILLINOIS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**(State or other jurisdiction of incorporation or organization)

**1-9576** (Commission File Number)

22-2781933 (I.R.S. Employer Identification Number)

One Michael Owens Way
Perrysburg, Ohio
(Address of principal executive offices)

**43551-2999** (Zip Code)

(567) 336-5000

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 26, 2011, Owens-Illinois, Inc. issued a press release announcing its results of operations for the quarter and year ended December 31, 2010. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference. Additional financial information, posted to the Company's web site, is attached hereto as Exhibit 99.2.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

Exhibit No. Description

99.1 Press Release dated January 26, 2011, announcing results of operations for the quarter and year ended December 31, 2010

99.2 Additional financial information — quarter and year ended December 31, 2010

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 26, 2011

By: /s/ Edward C. White

Name: Edward C. White

Title: Senior Vice President and Chief Financial Officer

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### EXHIBIT INDEX

Exhibit No.	Description
99.1	Press Release dated January 26, 2011, announcing results of operations for the quarter and year ended December 31, 2010
99.2	Additional financial information — quarter and year ended December 31, 2010
	A



#### FOR IMMEDIATE RELEASE

# O-I REPORTS FULL YEAR AND FOURTH QUARTER 2010 RESULTS Expansion in emerging markets positions O-I well for future profitable growth

2011 free cash flow expected to approximate \$300 million

**PERRYSBURG, Ohio (January 26, 2011)** — Owens-Illinois, Inc. (NYSE: OI) today reported financial results for the full year and fourth quarter ending December 31, 2010.

#### **Highlights:**

**Full Year 2010:** *O-I reported full-year 2010 earnings from continuing operations attributable to the Company of \$1.55 per share (diluted), compared to \$0.65 per share (diluted) in 2009. Adjusted net earnings (non-GAAP) were \$2.60 per share, compared to \$2.61 per share in 2009.* 

- Segment Operating Profit: Strong organic growth in South America, acquisitions in emerging markets and improved manufacturing productivity on a global basis drove a \$73 million increase in segment operating profit compared to 2009. Non-operating costs increased, including higher pension and net interest expense.
- **Acquisitions Drive Future Profitable Growth:** O-I added 10 plants in rapidly growing emerging markets through acquisitions and joint ventures. The Company also built three new furnaces to support future growth.

**Fourth Quarter 2010:** O-I reported a fourth-quarter 2010 loss from continuing operations attributable to the Company of \$0.51 per share, compared to a \$1.01 per share loss in the prior year. These results include a non-cash charge for the annual adjustment of the Company's asbestos-related liability. Adjusted net earnings (non-GAAP) were \$0.45 per share, compared to \$0.43 per share in the fourth quarter of 2009.

- Improved Operating Performance: Higher capacity utilization drove a \$47 million improvement in segment operating profit from the prior year fourth quarter. Price and shipment levels were both flat with the prior year. Higher segment results were partially offset by additional pension and net interest expense.
- Strategic Events: O-I purchased three plants in China and began production at a new furnace in New Zealand during the fourth quarter. Due to the expropriation of the assets of its Venezuelan operations, the Company has reflected this business as discontinued operations.

#### Full Year 2010:

Full-year 2010 net sales from continuing operations were \$6.63 billion, compared to \$6.65 billion in 2009.

Earnings from continuing operations attributable to the Company for full year 2010 were \$258 million, or \$1.55 per share (diluted), compared to \$110 million, or \$0.65 per share (diluted), in the prior year. Exclusive of the items listed in Note 1, full-year 2010 adjusted net earnings were \$434 million, or \$2.60 per share (diluted) compared with \$444 million, or \$2.61 per share (diluted) in 2009. A description of items that management considers not representative of ongoing operations and a reconciliation of the GAAP to non-GAAP earnings and earnings per share can be found in Note 1 provided below and in charts on the Company's Web site, www.o-i.com/investorrelations.

Segment operating profit in 2010 was \$964 million, compared to \$891 million in 2009, and included a \$16 million benefit from favorable currency translation. Price and product mix were consistent with the prior year, while total shipments, in tonnes, declined 1 percent. Excluding the net effect of additional volume from acquisitions and volume loss tied to contract renegotiations effective in 2010, shipments were up approximately 2 percent from 2009, which is more reflective of underlying consumer trends. Manufacturing and delivery costs declined \$38 million from 2009, mostly due to benefits from the

Company's strategic footprint alignment initiative and despite modest cost inflation. Non-operational costs increased from the prior year, primarily the result of additional year-over-year pension and net interest expense. Higher net interest expense reflected additional debt issued to fund various acquisitions during 2010, which are expected to be accretive to earnings in 2011.

Commenting on full-year 2010 results, Chairman and Chief Executive Officer Al Stroucken said, "Our improved segment operating profit over 2009 reflected excellent profitable growth in South America and the success of our strategic footprint alignment efforts. During 2010, we acquired 10 new plants across South America and Asia Pacific, including a joint venture in Southeast Asia. We also added three new furnaces, one each in Argentina, Peru and New Zealand. Collectively, these investments expand our access to new markets and customers, and they position us well for future growth."

#### Fourth Quarter 2010:

Fourth-quarter net sales from continuing operations were \$1.73 billion in 2010, flat with the prior year.

The loss from continuing operations attributable to the Company in the fourth quarter of 2010 was \$83 million, or \$0.51 per share, compared with a loss from continuing operations, in the prior year, of \$169 million, or \$1.01 per share. Exclusive of the items not representative of ongoing operations listed in Note 1, fourth-quarter 2010 adjusted net earnings were \$76 million, or \$0.45 per share (diluted), compared to adjusted net earnings in the prior year fourth quarter of \$74 million, or \$0.43 per share (diluted).

O-I reported fourth-quarter 2010 segment operating profit of \$221 million, up from \$174 million in the prior year. Price and product mix, as well as total shipment levels, in tonnes, were flat with the fourth quarter of 2009. Manufacturing and delivery costs decreased by \$35 million from the prior year, primarily due to higher operating rates. Non-operational costs increased from fourth quarter 2009.

Consistent with the Company's strategic growth initiative to expand in rapidly growing emerging markets, O-I acquired three plants in China during the fourth quarter, including two near Beijing and one near Guangzhou. The Company also began production at its new furnace in New Zealand.

#### **Financial Highlights:**

The Company reported total debt of \$4.278 billion and cash of \$640 million at December 31, 2010. As a result, net debt was \$3.638 billion, an increase of \$785 million from year-end 2009. The increase in net debt primarily reflected the funding of several acquisitions in 2010 and approximately \$200 million paid to repurchase six million shares of O-I stock. These factors were partially offset by \$88 million of foreign currency translation and \$100 million of free cash flow from continuing operations. In the fourth quarter of 2010, the Company repaid approximately \$70 million of debt due in 2011. Available liquidity on December 31, 2010, was \$732 million under the Company's global revolving credit facility.

O-I has deemed the disposal of its expropriated Venezuelan operations as complete effective December 31, 2010. As a result, the Venezuelan business has been reflected in the Company's financial statements as discontinued operations, and the Company has taken a one-time charge of approximately \$329 million to write-off the Venezuelan net assets and the related cumulative Venezuelan currency translation adjustments recorded in prior years. The Company continues to negotiate with the Venezuelan government with respect to certain aspects of the expropriation, including compensation.

Asbestos-related cash payments during the full year and fourth quarter of 2010 were \$179 million and \$65 million, respectively. These payments compare with \$190 million and \$68 million for the same periods last year. New lawsuits and claims filed during full year 2010 were approximately 45 percent lower than in 2009. The number of pending asbestos-related lawsuits and claims approximated 5,900 as of December 31, 2010, compared with approximately 6,900 at year end 2009.

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The Company conducted its annual comprehensive review of asbestos-related liabilities in the fourth quarter. As a result of that review, O-I recorded a non-cash charge of \$170 million (before and after tax amount) compared to the 2009 charge of \$180 million (before and after tax amount). The accrued balance for future asbestos-related costs as of December 31, 2010, was \$476 million.

#### **Business Outlook:**

Charges for currency remeasurement

Charges for note repurchase premiums and write-off of finance fees

Commenting on the Company's outlook for full year 2011, Stroucken said, "We expect improved financial performance and free cash flow generation in 2011. Shipments should increase due to organic growth and benefits from recent acquisitions. To support future profitable growth, we will invest in our sales, marketing and innovation capabilities. Also, higher selling prices will partially offset additional cost inflation. As capital investments and restructuring payments will decline significantly from 2010 levels, we expect free cash flow will approximate \$300 million in 2011."

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**Note 1:**The table below describes the items that management considers not representative of ongoing operations.

The table below describes the nems that management considers not representative or	011501115	орегиноп	<b>.</b>					
	Three months ended December 31							
A	2010			2009			EDC	
§ Millions, except per-share amounts  Loss from Continuing Operations Attributable to the Company	<u>Ea</u>	rnings (83)	\$	(0.51)	<u>Ea</u>	rnings (169)	\$	(1.01)
Items that management considers not representative of ongoing operations	Ф	(63)	Ф	(0.51)	Ф	(109)	Ф	(1.01)
consistent with Segment Operating Profit		170		1.00		100		1.00
Charge for asbestos-related costs		170		1.02		180		1.06
Acquisition-related fair value inventory adjustments and restructuring, transaction								
and financing costs		18		0.11				
Charges for restructuring and asset impairment		3		0.02		94		0.55
Net benefit related to changes in deferred tax valuation allowance		(24)		(0.15)				
Charges for currency remeasurement						17		0.10
Non-cash tax benefit transferred from other comprehensive income (equity)		(8)		(0.05)		(48)		(0.28)
Dilutive effect of options and other				0.01				0.01
Adjusted Net Earnings	\$	76	\$	0.45	\$	74	\$	0.43
				ve months en	nded December 31			
A 25111			10	FIRC		. 20	09	EDC
\$ Millions, except per-share amounts  Earnings from Continuing Operations Attributable to the Company	<u>Ea</u>	rnings 258	\$	1.55	S Ea	rnings 110	\$	EPS 0.65
	Ф	230	Ф	1.55	Ф	110	Ф	0.03
Items that management considers not representative of ongoing operations consistent with Segment Operating Profit								
Charge for asbestos-related costs		170		1.02		180		1.06
Acquisition-related fair value inventory adjustments and restructuring, transaction								
and financing costs		27		0.16				
Charges for restructuring and asset impairment		11		0.07		180		1.05
Net benefit related to changes in deferred tax valuation allowance		(24)		(0.15)				
7								

17

0.10

0.03

Non-cash tax benefit transferred from other comprehensive income (equity)	(8)	(0.05)	(48)	(0.28)
Adjusted Net Earnings	\$ 434	\$ 2.60	\$ 444	\$ 2.61

#### **Company Profile**

Owens-Illinois, Inc. (NYSE: OI) is the world's largest glass container manufacturer and preferred partner for many of the world's leading food and beverage brands. With revenues of \$6.6 billion in 2010, the Company is headquartered in Perrysburg, Ohio, USA, and employs more than 24,000 people at 81 plants in 21 countries. O-I delivers safe, effective and sustainable glass packaging solutions to a growing global marketplace. For more information, visit www.o-i.com.

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#### Regulation G

The information presented above regarding adjusted net earnings relates to net earnings attributable to the Company exclusive of items management considers not representative of ongoing operations and does not conform to U.S. generally accepted accounting principles (GAAP). It should not be construed as an alternative to the reported results determined in accordance with GAAP. Management has included this non-GAAP information to assist in understanding the comparability of results of ongoing operations. Management uses this non-GAAP information principally for internal reporting, forecasting, budgeting and calculating bonus payments. Further, the information presented above regarding free cash flow does not conform to GAAP. Management defines free cash flow as cash provided by operating activities less capital spending (both as determined in accordance with GAAP) and has included this non-GAAP information to as sist in understanding the comparability of cash flows. Management uses this non-GAAP information principally for internal reporting, forecasting and budgeting. Management believes that the non-GAAP presentation allows the board of directors, management, investors and analysts to better understand the Company's financial performance in relationship to core operating results and the business outlook.

The Company routinely posts important information on its Web site – www.o-i.com/investorrelations.

#### **Forward Looking Statements**

This news release contains "forward-looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward-looking statements reflect the Company's current expectations and projections about future events at the time, and thus involve uncertainty and risk. It is possible the Company's future financial performance may differ from expectations due to a variety of factors including, but not limited to the following: (1) foreign currency fluctuations relative to the U.S. dollar, (2) changes in capital availability or cost, including interest rate fluctuations, (3) the general political, economic and competitive conditions in markets and countries where the Company has operations, including the expropriation of the Company's operations in Venezuela, disruptions in capital markets, disruption s in the supply chain, competitive pricing pressures, inflation or deflation, and changes in the tax rates and laws, (4) consumer preferences for alternative forms of packaging, (5) fluctuation in raw material and labor costs, (6) availability of raw materials, (7) costs and availability of energy, (8) transportation costs, (9) the ability of the Company to raise selling prices commensurate with energy and other cost increases, (10) consolidation among competitors and customers, (11) the ability of the Company to acquire businesses and expand plants, integrate operations of acquired businesses and achieve expected synergies, (12) unanticipated expenditures with respect to environmental, safety and health laws, (13) the performance by customers of their obligations under purchase agreements, (14) the Company's ability to further develop its sales, marketing and product development capabilities, and (15) the timing and occurrence of events which are beyond the control of the Compa ny, including any expropriation of the Company's operations and events related to asbestos-related claims. It is not possible to foresee or identify all such factors. Any forward-looking statements in this news release are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments, and other factors it believes are appropriate in the circumstances. Forward-looking statements are not a guarantee of future performance and actual results or developments may differ materially from expectations. While the Company continually reviews trends and uncertainties affecting the Company's results of operations and financial condition, the Company does not assume any obligation to update or supplement any particular forward-looking statements contained in this news release.

### Conference Call Scheduled for January 27, 2011

O-I CEO Al Stroucken and CFO Ed White will conduct a conference call to discuss the Company's latest results on Thursday, January 27, 2011, at 8:30 a.m., Eastern Time. A live webcast of the conference call, including presentation materials, will be available on the O-I Web site, www.o-i.com/investorrelations, in the Presentations & Webcast section.

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The conference call also may be accessed by dialing 888-733-1701 (U.S. and Canada) or 706-634-4943 (international) by 8:20 a.m., Eastern Time, on January 27. Ask for the O-I conference call. A replay of the call will be available on the O-I Web site, www.o-i.com/investorrelations, for 90 days following the call.

Contacts: O-I, Sasha Sekpeh, 567-336-2355 – Investor Relations

O-I, Stephanie Johnston, 567-336-7199 – Corporate Communications

Copies of O-I news releases are available on the O-I Web site at www.o-i.com or at www.prnewswire.com.

O-I's first-quarter 2011 earnings conference call is currently scheduled for Thursday, April 28, 2011, at 8:30 a.m., Eastern Time.

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		Three months ended December 31,			Year (	ended ber 31,		
		2010		2009	_	2010		2009
Net sales	\$	1,728	\$	1,745	\$	6,633	\$	6,652
Manufacturing, shipping, and delivery expense (b)		(1,420)	_	(1,453)		(5,283)		(5,317)
Gross profit		308		292		1,350		1,335
Selling and administrative expense		(125)		(134)		(492)		(493)
Research, development, and engineering expense		(19)		(16)		(62)		(58)
Interest expense (c)		(72)		(57)		(249)		(222)
Interest income		3		5		13		18
Equity earnings		13		13		59		53
Royalties and net technical assistance		4		3		16		13
Other income		6		6		16		11
Other expense (d)		(199)		(306)		(227)		(442)
Earnings (loss) from continuing operations before income taxes		(81)		(194)		424		215
Provision for income taxes (e)		7		32		(129)		(83)
Earnings (loss) from continuing operations		(74)		(162)		295		132
Earnings from discontinued operations				10		31		66
Loss on disposal of discontinued operations		(331)				(331)		
Net earnings (loss)		(405)		(152)		(5)		198
Net earnings attributable to noncontrolling interests		(7)		(7)		(42)		(36)
		(.)				(12)		(= -)
Net earnings (loss) attributable to the Company	\$	(412)	\$	(159)	\$	(47)	\$	162
Amounts attributable to the Company:								
Earnings (loss) from continuing operations	\$	(83)	\$	(169)	\$	258	\$	110
Earnings from discontinued operations				10		24		52
Loss on disposal of discontinued operations		(329)				(329)		
Net earnings (loss)	\$	(412)	\$	(159)	\$	(47)	\$	162
Pacie cornings per chara (f)								
Basic earnings per share (f): Earnings (loss) from continuing operations	\$	(0.51)	\$	(1.01)	\$	1.57	\$	0.65
Earnings from discontinuing operations  Earnings from discontinued operations	Ψ	(0.51)	Ψ	0.06	Ψ	0.14	Ψ	0.31
Loss on disposal of discontinued operations		(2.01)		0.00		(2.00)		0.51
Net earnings (loss)	\$	(2.52)	\$	(0.95)	\$	(0.29)	\$	0.96
Net earnings (1055)	Ψ	(2.32)	Ψ	(0.55)	Ψ	(0.23)	Ψ	0.50
Weighted average shares outstanding (000s)		163,181		168,016		164,271	_	167,687
Diluted earnings per share (f):								
Earnings (loss) from continuing operations	\$	(0.51)	\$	(1.01)	\$	1.55	\$	0.65
Earnings from discontinued operations				0.06		0.14		0.30
Loss on disposal of discontinued operations		(2.01)				(1.97)		
Net earnings (loss)	\$	(2.52)	\$	(0.95)	\$	(0.28)	\$	0.95
Diluted average shares (000s)		163,181		168,016		167,078		170,540
0 ( )			_	,-		- /- <u>-</u>		-,

<sup>(</sup>a) Amounts related to the Company's Venezuelan operations have been reclassified to discontinued operations for all periods presented.

<sup>(</sup>b) Amount for the three months ended December 31, 2010, includes charges of \$7 million (\$4 million after tax amount attributable to the Company) for acquisition-related fair value inventory adjustments. The effect of these charges is a reduction in earnings per share of \$0.03.

Amount for the year ended December 31, 2010, includes charges of \$12 million (\$7 million after tax amount attributable to the Company) for acquisition-related fair value inventory adjustments. The effect of these charges is a reduction in earnings per share of \$0.04.

<sup>(</sup>c) Amount for the year ended December 31, 2009, includes charges of \$5 million (pretax and after tax) for note repurchase premiums and the write-off of finance fees related to debt that was repaid prior to its maturity. The aftertax effect of this charge is a reduction in earnings per share of \$0.03.

<sup>(</sup>d) Amount for the three months and year ended December 31, 2010, includes a charge of \$170 million (before and after tax) to increase the accrual for estimated future asbestos-related costs. The effect of this charge is a reduction in earnings per share of \$1.02.

Amount for the three months ended December 31, 2010, includes charges of \$5 million (\$3 million after tax amount attributable to the Company) for restructuring and asset impairment. The effect of these charges is a reduction in earnings per share of \$0.02.

Amount for the year ended December 31, 2010, includes charges of \$13 million (\$11 million after tax amount attributable to the Company) for restructuring and asset impairment. The effect of these charges is a reduction in earnings per share of \$0.07.

Amount for the three months ended December 31, 2010, includes charges of \$14 million (before and after tax amount attributable to the Company) for acquisition-related restructuring, transaction and financing costs. The effect of these charges is a reduction in earnings per share of \$0.08.

Amount for the year ended December 31, 2010, includes charges of \$20 million (before and after tax amount attributable to the Company) for acquisition-related restructuring, transaction and financing costs. The effect of these charges is a reduction in earnings per share of \$0.12.

Amount for the three months and year ended December 31, 2009, includes a charge of \$180 million (before and after tax) to increase the accrual for estimated future asbestos-related costs. The effect of this charge is a reduction in earnings per share of \$1.06.

Amount for the three months ended December 31, 2009, includes charges of \$100 million (\$94 million after tax amount attributable to the Company) for restructuring and asset impairment. The effect of these charges is a reduction in earnings per share of \$0.55.

Amount for the year ended December 31, 2009, includes charges of \$207 million (\$180 million after tax amount attributable to the Company) for restructuring and asset impairment. The effect of these charges is a reduction in earnings per share of \$1.05.

Amount for the three months and year ended December 31, 2009, includes charges of \$18 million (\$17 million after tax amount attributable to the Company) for the remeasurement of certain bolivar-denominated assets and liabilities held outside of Venezuela. The effect of these charges is a reduction in earnings per share of \$0.10.

- (e) Amount for the three months and year ended December 31, 2010, includes a net tax benefit of \$24 million related to the reversal of deferred tax valuation allowances. The effect of this tax benefit is an increase in earnings per share of \$0.15.
  - Amount for the three months and year ended December 31, 2010, includes a non-cash tax benefit transferred from other comprehensive income (equity) of \$8 million. The effect of this tax benefit is an increase in earnings per share of \$0.05.
  - Amount for the three months and year ended December 31, 2009, includes a non-cash tax benefit transferred from other comprehensive income (equity) of \$48 million. The effect of this tax benefit is an increase in earnings per share of \$0.28.
- (f) Diluted earnings per share of common stock are equal to basic earnings per share of common stock for the three months ended December 31, 2010 and 2009 due to the loss from continuing operations recorded in each period.

#### OWENS-ILLINOIS, INC. Condensed Consolidated Balance Sheets (Dollars in millions)

	Dec 201		Dec. 31, 2009
Assets			
Current assets:			
Cash and cash equivalents	\$	640 \$	755
Short-term investments, at cost which approximates market			1
Receivables, less allowances for losses and discounts		1,075	983
Inventories		946	889
Prepaid expenses		77	77
Assets of discontinued operations			92
Total current assets		2,738	2,797
Investments and other assets:			
Equity investments		299	114
Repair parts inventories		147	122
Prepaid pension		54	46
Deposits, receivables, and other assets		588	522
Goodwill		2,821	2,381
Assets of discontinued operations			34
Total other assets		3,909	3,219
Property, plant, and equipment, at cost		7,016	6,553
Less accumulated depreciation		3,909	3,842
·			
Net property, plant, and equipment		3,107	2,711
Total assets	\$	9,754 \$	8,727
Liabilities and Share Owners' Equity			

#### Liabilities and Share Owners' Equity

Current liabilities:

Short-term loans and long-term debt due within one year	\$ 354	\$ 350
Current portion of asbestos-related liabilities	170	175
Accounts payable	878	850
Other liabilities	677	647
Liabilities of discontinued operations		12
m - 1 11 1 10 12	2.050	2.024
Total current liabilities	2,079	2,034
T 11.	2.024	2.250
Long-term debt Deferred taxes	3,924	3,258
	203	186
Pension benefits	576	578
Nonpension postretirement benefits	259 381	267
Other liabilities Asbestos-related liabilities		343
	306	310
Liabilities of discontinued operations		15
Share owners' equity:		
The Company's share owners' equity:  Common stock	2	2
***************************************	_	2
Capital in excess of par value	3,040	2,942
Treasury stock, at cost	(412)	(217)
Retained earnings	82	129
Accumulated other comprehensive loss	(897)	(1,318)
Trad de la constant de la Company	1.015	1 520
Total share owners' equity of the Company	1,815	1,538
Noncontrolling interests	211	198
m . 1 1	2.026	4 50.0
Total share owners' equity	2,026	1,736
Total liabilities and share owners' equity	\$ 9,754	\$ 8,727
Total Internace and share owners equity	3,734	ψ 0,727

#### OWENS-ILLINOIS, INC. Condensed Consolidated Cash Flows (Dollars in millions)

	Three mo	nths endo	ed		Year o Decem	
	2010		2009	201		 2009
Cash flows from operating activities:						
Net earnings (loss)	\$ (405)	\$	(152)	\$	(5)	\$ 198
Earnings from discontinued operations			(10)		(31)	(66)
Loss on disposal of discontinued operations	331				331	
Non-cash charges:						
Depreciation	102		98		369	364
Amortization of intangibles and other deferred items	4		3		22	21
Amortization of finance fees and debt discount	3		3		19	10
Non-cash tax benefit	(8)		(48)		(8)	(48)
Restructuring and asset impairment	5		100		13	207
Charges for acquisition-related fair value inventory						
adjustments and restructuring and financing costs	21				26	
Future asbestos-related costs	170		180		170	180
Other	15		55		86	113
Asbestos-related payments	(65)		(68)		(179)	(190)
Cash paid for restructuring activities	(12)		(25)		(61)	(65)
Change in non-current operating assets	13		9		(19)	28
Change in non-current liabilities	(18)		(82)		(62)	(179)
Change in components of working capital	74		165		(71)	156
Cash provided by continuing operating activities	230		228		600	729
Cash provided by (utilized in) discontinued operating						
activities	(43)		(7)		(8)	71
Total cash provided by operating activities	 187	-	221		592	 800
Cash flows from investing activities:						
Additions to property, plant, and equipment - continuing	(111)		(227)		(500)	(407)
Additions to property, plant, and equipment - discontinued			(7)		(3)	(21)
Acquisitions, net of cash acquired	(63)		· · · · · · · · · · · · · · · · · · ·		(817)	(5)
Net cash proceeds related to sale of assets and other	5		9		6	15
Cash utilized in investing activities	 (169)		(225)		(1,314)	(418)
Cash flows from financing activities:	(===)		(===)		(=,== :)	(1-0)
Additions to long-term debt	22		8		1,392	1,080
Repayments of long-term debt	(78)		(82)		(573)	(832)
Decrease in short-term loans - continuing	(11)		(30)		(39)	(85)
Increase (decrease) in short-term loans - discontinued	(11)		6		(2)	6
Net receipts (payments) for hedging activity	(13)		(4)		21	14
rectreet pas (payments) for nearing activity	(15)		(+)		-1	

(33)

(14)

Payment of finance fees

Dividends paid to noncontrolling interests - continuing	(2)	(4)	(25)	(35)
Dividends paid to noncontrolling interests - discontinued				(27)
Treasury shares purchased			(199)	
Issuance of common stock and other	1	1	5	7
Cash provided by (utilized in) financing activities	(81)	(105)	547	114
Effect of exchange rate fluctuations on cash	3	(96)	3	(64)
Increase (decrease) in cash	(60)	(205)	(172)	432
Cash at beginning of period	700	1,017	812	380
Cash at end of period	640	812	640	812
Cash - discontinued operations		57		57
Cash - continuing operations	\$ 640	\$ 755	\$ 640	\$ 755

# OWENS-ILLINOIS, INC. Consolidated Supplemental Financial Data (Dollars in millions)

	Three months ended December 31,			Year ended December 31,				
		2010		2009		2010		2009
Net sales:								
		222				0 = 10	4	0.010
Europe	\$	660	\$	725	\$	2,746	\$	2,918
North America		436		481		1,879		2,074
South America		350		228		975		689
Asia Pacific		272		298		996		925
Reportable segment totals		1,718		1,732		6,596		6,606
Other		10		13		37		46
Net sales	\$	1,728	\$	1,745	\$	6,633	\$	6,652
		<u> </u>	_	<u> </u>		<u> </u>		·
Segment Operating Profit (a):								
Europe	\$	50	\$	40	\$	324	\$	333
North America		53		33		275		282
South America		82		48		224		145
Asia Pacific		36		53		141		131
Reportable segment totals		221		174		964		891
Items excluded from Segment Operating Profit:								
Retained corporate costs and other		(37)		(18)		(89)		(67)
Restructuring and asset impairment		(5)		(100)		(13)		(207)
Acquisition-related fair value inventory adjustments and		(5)		(100)		(15)		(207)
restructuring, transaction and financing costs		(21)				(32)		
Charge for currency remeasurement		(=1)		(18)		(32)		(18)
Charge for asbestos related costs		(170)		(180)		(170)		(180)
		Ì		•		Ì		Ì
Interest income		3		5		13		18
Interest expense		(72)		(57)		(249)		(222)
Earnings (loss) from continuing operations before income taxes	\$	(81)	\$	(194)	\$	424	\$	215

The following notes relate to Segment Operating Profit:

(a) Segment Operating Profit consists of consolidated earnings before interest income, interest expense, and provision for income taxes and excludes amounts related to certain items that management considers not representative of ongoing operations as well as certain retained corporate costs.

The Company presents information on Segment Operating Profit because management believes that it provides investors with a measure of operating performance separate from the level of indebtedness or other related costs of capital. The most directly comparable GAAP financial measure to Segment Operating Profit is earnings before income taxes. The Company presents Segment Operating Profit because management uses the measure, in combination with net sales and selected cash flow information, to evaluate performance and to allocate resources.

A reconciliation from Segment Operating Profit to earnings from continuing operations before income taxes is included in the tables above.



# O-I Earnings Presentation

Full Year and Fourth Quarter 2010

www.o-i.com



Owens-Illinois, Inc.



### Introduction

#### Agenda

- Business discussion
- Financial review
- Business outlook
- Concluding remarks and Q&A

#### **Presenters**



Al Stroucken Chairman and CEO



Ed White SVP and CFO

#### Regulation G

The information included in this presentation regarding adjusted net earnings relates to net earnings attributable to the Company exclusive of items management considers not representative of ongoing operations does not conform to U.S. generally accepted accounting principles (GAAP). It should not be construed as an alternative to the reported resture discounting principles (GAAP). It should not be construed as an alternative to the reported resture discounting principally for instruction of propring operations. Management uses this non-GAAP information principally for instruant alreporting, forecasting, budgeting and calculating bornus payments. Further, the information in six presentation regarding free cash flow does not conform to GAAP. Management uses this presentation regarding free cash flow does not conform to GAAP information to assist in understanding the comparability of cash flows. Management uses this presentation principally for internal reporting, forecasting, and budgeting, and budgeting the company is financial performance in relationship to core operating results and the business outlook.

#### Forward Looking Statements

Forward Looking Statements
This news release contains Toward-looking' statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward-looking statements within the meaning of Section 1945, and thus involve uncertainty and risk. It is possible the Company's beginning the securities where the Ecompany has operations, including the exprending or cost, including interest rahe fluctuations. (3) the general political, economic and competitive principal analysis, disruptions in capital markets, disruptions in the capital markets, disruptions in the capital markets, and capital markets, din capital markets, disruptions in the capital markets, disruption

#### Presentation Note



## 2010 Results

**Business Discussion** 

#### Full Year 2010:

- Transitioned from margin repair to growth strategy
- Adjusted EPS was \$2.60/sh, \$2.61/sh in 2009
- Shipments down 1% from 2009
  - Underlying shipments up ~2% (2)
- Manufacturing costs down, non-operating costs up
- Venezuela treated as discontinued operations
- Acquired 10 plants, built 3 new furnaces

### Fourth Quarter 2010:

- Adjusted EPS was \$0.45/sh, \$0.43/sh in 4Q09
  - Lower manufacturing costs, higher non-operating costs
- Shipments flat YoY
- Purchased 3 plants in China

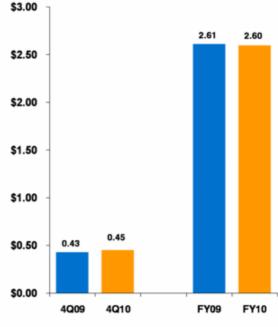
#### 2011 Business Outlook (YoY basis):

- Higher shipments and production operating rates
- Higher selling prices partially offset cost inflation
- Higher other expense (sales, pension, interest)
- Free cash flow ~ \$300M

# EPS exclusive of items management considers not representative of ongoing operations. A description of all items that management considers not representative of ongoing operations, including discontinued operations, and a reconciliation of the GAAP to non-GAAP earnings and earnings per share can be found in the appendix to this presentation

Excludes the net effect of additional volume from acquisitions and volume loss tied to contract renegotiations effective in 2010.

# **Adjusted Net Earnings** Per Share (1)



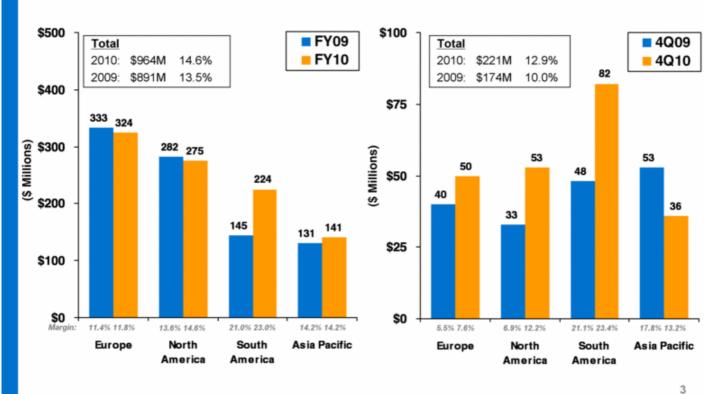


# Higher Segment Operating Profits Driven by South America

**Business Discussion** 

### **Full Year Segment Operating Profit**

#### **Fourth Quarter Segment Operating Profit**





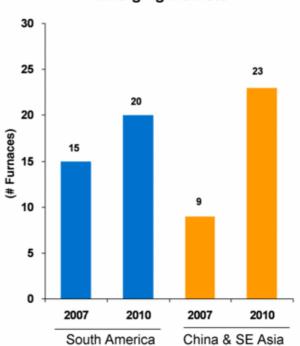
# **Investing In Future Profitable Growth**

**Business Discussion** 

### Expanding in Fast Growing Emerging Markets

		Add	ditional
2010 Activity	Countries	Plants	Furnaces
Acquisitions			
CIV	Brazil	3	5
Malaya Glass	China/Vietnam/Malaysia(1)	3	6
Rixin	China	2	7
Jiaxin	China	1	2
Rosario	Argentina	1	1
		10	21
Plant Expans	sions		
Rosario	Argentina	-	1
Lima	Peru	-	1
Auckland	New Zealand	-	1
		-	3
Total Acquisi	10	24	

### Increasing Capacity in Emerging Markets



<sup>1</sup> This acquisition is a joint venture.



# Improved Operational Results Offset by Non-operational Costs

Financial Review

	Reportable Segments					
	Sales (1)	Operating Profit	Income			
	(\$ Millions)	(\$ Milions)	(Non-GAAP EPS)			
4Q09	\$1,732	\$174	\$0.43			
Price						
Price and product mix	1	1	-			
Cost pass-through provision (2)	(3)		-			
Sales volume <sup>(3)</sup>	17	7	0.03			
Manufacturing and delivery <sup>(4)</sup>		35	0.16			
Operating expenses and other		4	0.02			
Currency translation and re-measurement	(29)		-			
Operational	(14)	47	0.21			
Retained corporate costs		-	(0.09			
Net interest expense	-	-	(0.08)			
Effective tax rate		-	(0.04)			
Share count <sup>(5)</sup>			0.02			
Non-Operational	-	-	(0.19)			
Total reconciling items	(14)	47	0.02			
4Q10	\$1,718	\$221	\$0.45			

<sup>&</sup>lt;sup>1</sup> Reportable segment sales exclude \$10 million of revenue, principally for the Company's global equipment sales business.
<sup>2</sup> Contractual cost pass-through provisions also include the transfer of third-party costs, such as shipping, to customers in North America.

Includes approximately \$58 million of sales and approximately \$17 million of segment operating profit from acquisitions.
Includes approximately \$20 million of cost inflation.
Primarily due to the Company's repurchase of approximately 6 million shares during 1H10.



# **Balance Sheet, Cash Flow, and Asbestos Review**

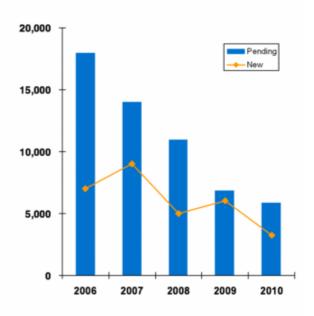
Financial Review

### **Highlight of Select Balance Sheet** and Cash Flow Items (1)

(\$ Millions)

	FY10	FY09	Inc (Decr)
Cash	\$640	\$755	(\$115)
Debt	\$4,278	\$3,608	\$670
Net Debt	\$3,638	\$2,853	\$785
Net Debt to EBITDA (2)	2.85x	2.45x	0.40x
Under-funded Pension	\$530	\$540	(\$10)
Free Cash Flow	\$100	\$322	(\$222)
Capital Expenditures	\$500	\$407	\$93
Restructuring Payments	\$61	\$65	(\$4)
Asbestos			
Non-Cash Asbestos Charge	\$170	\$180	(\$10)
Asbestos Payments	\$179	\$190	(\$11)

### **Asbestos New Filings and Pending Cases**



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# 2011 Free Cash Flow Approximately \$300 Million

**Business Outlook** 

Favorable / Unfavorable Impact on Earnings

Year-over-Year	1Q11 vs 1Q10	FY11 vs FY10	2011 Annual Comments (\$ pre-tax)
Price/Product Mix			Price / Product mix: up to +1% Up across all regions
Sales Volume			<ul> <li>Volume: +5% to 10%</li> <li>Includes organic and acquisition growth</li> </ul>
Cost Inflation			Cost inflation: \$150 to \$180M     Higher soda ash, energy, labor costs
Other Mfg and Delivery Costs			<ul> <li>Improved Operating Leverage</li> <li>Moderate Productivity/Logistic Improvement</li> <li>Footprint Savings: +\$30 to \$35M</li> </ul>
Other Costs			OpEx / Corp: +\$70 to \$80M Includes non-cash pension exp: +\$20M Net interest expense: +\$35M
Free Cash Flow	Not Provided		<ul> <li>Free Cash Flow: ~ \$300M</li> <li>Capital expenditures: ~ \$350M</li> <li>Restructuring payments: ~ \$20M</li> <li>Pension contributions: ~\$60M</li> <li>Asbestos payments: ~\$170M</li> </ul>

<sup>1</sup> All information presented is from continuing operations only.

<sup>&</sup>lt;sup>2</sup> Total debt less cash divided by bank credit agreement EBITDA. The FY10 and FY09 ratios were calculated excluding the impact of the discontinued Venezuelan operations. Current bank covenants require a maximum ratio of 3.95x.



# Concluding Remarks and Q&A

#### 2010 Was a Transition Year for O-I

- Concluded three year pricing restoration and restructuring program
- Shifted focus to profitable growth in emerging markets

### Strategy to Drive Continued Profitable Growth in 2011

- Continued acquisitions and plant expansions in attractive emerging markets
- Further develop our sales and marketing capabilities
- Drive innovation to create greater value for our customers
- Continue to drive further operational excellence

## Expect Improved 2011 Results and Significantly Higher Free Cash Flow



# **Appendix**





# Reconciliation of GAAP to non-GAAP Items

	Three months ended December 31		Twelve months ended December 31					
\$ Millions, except per-share amts		2010		2009			2009	
	Earnings	EPS	Earnings	EPS	Earnings	EPS Earnings	EPS	
Earnings (loss) from continuing ops. attributable to the Company	\$ (83	\$ (0.51)	\$ (169)	\$ (1.01)	\$ 258 \$	1.55 \$ 110	\$ 0.65	
Items that management considers not representative of ongoing operations consistent with Segment Operating Profit								
Charge for asbestos-related costs Acquisition-related fair value inventory adjustments and restructuring, transaction, and	170	1.02	180	1.06	170	1.02 180	1.06	
financing costs  Charges for restructuring and	18	0.11			27	0.16		
asset impairment  Net benefit related to changes in	5	0.02	94	0.55	11	0.07 180	1.05	
deferred tax valuation allowance  Charges for currency remeasurement	(24)	(0.15)	17	0.10	(24)	(0.15)	0.10	
<ul> <li>Non-cash tax benefit transferred from</li> </ul>								
<ul> <li>other comprehensive income (equity)</li> <li>Charges for note repurchase premiums</li> </ul>	(8	(0.05)	(48)	(0.28)	(8)	(0.05) (48)	(0.28)	
and write-off of finance fees  Dilutive effect of options and other		0.01		0.01		5	0.03	
Adjusted net earnings	\$ 76	\$ 0.45	\$ 74	\$ 0.43	S 434 S	2.60 \$ 444	\$ 2.61	
Aujuseu net earnings	3 70	3 0.43	\$ 14	3 0.43	3 434 3	2.00 3 444	3 2.01	
Diluted shares outstanding (millions) <sup>(a)</sup>	165.8		171.7		167.1	170.5		

<sup>(</sup>a) – For GAAP purposes in 4Q10 and 4Q09, dilutude earnings per share of common stock were equal to basic earnings per share due to the loss from continuing operations recorded in each period. For adjusted net earnings, diluted and basic average shares differed since those periods reflected adjusted net earnings. Diluted shares outstanding were used to calculate adjusted earnings per share for the three months and full years ending December 31, 2010 and 2009.



# **Full Year 2010 Reconciliations**

	Reportable Segments		Adjusted Net	
	Sales (1)	Operating Profit	Income	
	(\$ Millions)	(\$ Milions)	(Non-GAAP EPS)	
Full Year 2009	\$6,606	\$891	\$2.6	
Price				
Price and product mix	5	5	0.0	
Cost pass-through provision (2)	(30)	-	-	
Sales volume	(61)	7	0.0	
Manufacturing and delivery (3)	-	38	0.1	
Operating expenses and other		7	0.0	
Currency translation and re-measurement	76	16	0.0	
Operational	(10)	73	0.3	
Net interest expense			(0.1	
Retained corporate costs	-		(0.1	
Non controlling interests	-		(0.0	
Effective tax rate	-	-	(0.0)	
Share count <sup>(4)</sup>			0.0	
Non-Operational	-	-	(0.3	
Total reconciling items	(10)	73	(0.0	
Full Year 2010	\$6,596	\$964	\$2.6	

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# **Free Cash Flow**

\$ Millions	Three mor	nths ended ber 31	Twelve months ended December 31		
	2010	2009	2010	2009	
Net earnings (loss) Less: Loss (earnings) from disc. operations	\$ (405) 331	\$ (152) (10)	\$ (5) 300	\$ 198 (66)	
Earnings (loss) from continuing operations	(74)	(162)	295	132	
Non-cash charges:					
Depreciation and amortization	109	104	410	395	
Asbestos-related costs	170	180	170	180	
Restructuring and asset impairment	5	100	13	207	
All other non-cash charges	28	7	104	65	
Payments and other reconciling items:					
Asbestos-related payments	(65)	(68)	(179)	(190)	
Restructuring payments	(12)	(25)	(61)	(65)	
Change in components of working capital	74	165	(71)	156	
Change in non-current assets and liabilities	(5)	(73)	(81)	(151)	
Cash provided by continuing operating activities	230	228	600	729	
Additions to PP&E for continuing operations	(111)	(227)	(500)	(407)	
Free Cash Flow (1)	\$ 119	\$ 1	\$ 100	\$ 322	

Reportable segment sales exclude \$37 million of revenue, principally for the Company's global equipment sales business.
 Contractual cost pass-through provisions also include the transfer of third-party costs, such as shipping, to customers in North America.
 Includes \$20 million of cost inflation.

<sup>&</sup>lt;sup>4</sup> Primarily due to the Company's repurchase of approximately 6 million shares during 1H10.

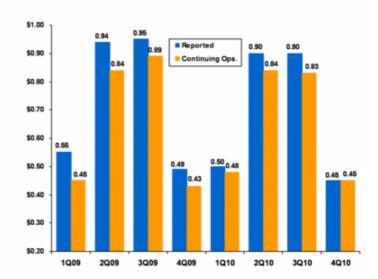


# **Financials for Discontinued Operations**

# Selected Financial Highlights (\$ Millions)

		FULL Y	FULL YEAR		
		2008	2009	2010	
Sales	Reported	\$7,885	\$7,067	\$5,034	
	Venezuela	(345)	(415)	(129)	
	Continuing	\$7,540	\$6,652	\$4,905	
EBIT	Reported	\$772	\$518	\$712	
	Venezuela	(109)	(99)	(40)	
	Continuing	\$663	\$419	\$672	
Adjusted	Reported	\$3.80	\$2.93	\$2.29	
EPS	Venezuela	(\$0.45)	(\$0.32)	(\$0.14)	
	Continuing	\$3.35	\$2.61	\$2.15	
Free	Reported	\$395	\$372	\$13	
Cash	Venezuela	(75)	(50)	(32)	
Flow	Continuing	\$320	\$322	\$ (19)	

## **Adjusted Net Earnings Per Share**



(a) The Company deemed its Venezuelan subsidiary as a discontinued operations in 4Q10. Therefore, differences between reported results and results from continuing operations exist only through 3Q10.

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# Pro Forma Net Earnings - Venezuela Discontinued Ops

			_	
	Three months ended September 30, 201			
		Pro Forma	Pro Forma	
Dollars in millions	As Reported	Adjustments	Adjusted	
Earnings before income taxes	\$208	\$20	\$188	
Provision for income taxes	(57)	(5)	(52)	
Net earnings	151	15	136	
Net earnings attributable to noncontrolling interests	(12)	(3)	(9)	
Net earnings attributable to the Company	\$139	\$12	\$127	
	Three me	onths ended Jun	e 30, 2010	
		Pro Forma	Pro Forma	
Dollars in millions	As Reported	Adjustments	Adjusted	
Earnings before income taxes	\$210	\$16	\$194	
Provision for income taxes	(55)	(3)	(51)	
Net earnings	155	12	143	
Net earnings attributable to noncontrolling interests	(14)	(3)	(11)	
Net earnings attributable to the Company	\$141	\$9	\$132	
	Three mo	nths ended Marc	ch 31, 2010	
		Pro Forma	Pro Forma	
Dollars in millions	As Reported	Adjustments	Adjusted	
Earnings before income taxes	\$129	\$5	\$123	
Provision for income taxes	(34)	(2)	(32)	
Net earnings	94	3	91	
Net earnings attributable to noncontrolling interests	(9)	0	(9)	
Net earnings attributable to the Company	\$85	\$3	\$82	