# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

April 27, 2011

Date of Report (Date of earliest event reported)

# **OWENS-ILLINOIS, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

**1-9576** (Commission File Number) **22-2781933** (I.R.S. Employer Identification Number)

One Michael Owens Way Perrysburg, Ohio (Address of principal executive offices)

**43551-2999** (Zip Code)

(567) 336-5000

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 27, 2011, Owens-Illinois, Inc. issued a press release announcing its results of operations for the quarter ended March 31, 2011. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference. Additional financial information, posted to the Company's web site, is attached hereto as Exhibit 99.2.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

 (d)
 Exhibit.

 Exhibit.
 Description

 99.1
 Press Release dated April 27, 2011, announcing results of operations for the quarter ended March 31, 2011

 99.2
 Additional financial information — quarter ended March 31, 2011

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By:	/s/ Edward C. White
Name:	Edward C. White
Title:	Senior Vice President and
	Chief Financial Officer

#### EXHIBIT INDEX

Exhibit No.	Description
99.1	Press Release dated April 27, 2011, announcing results of operations for the quarter ended March 31, 2011
99.2	Additional financial information — quarter ended March 31, 2011



#### FOR IMMEDIATE RELEASE

#### O-I REPORTS FIRST QUARTER 2011 RESULTS Recent acquisitions and improving market conditions drive strong volume growth

PERRYSBURG, Ohio (April 27, 2011) — Owens-Illinois, Inc. (NYSE: OI) today reported financial results for the first quarter ending March 31, 2011.

#### **First Quarter Highlights**

- Earnings: O-I reported first quarter 2011 earnings from continuing operations attributable to the Company of \$0.44 per share (diluted), compared to \$0.48 per share (diluted) in the prior year. Adjusted net earnings (non-GAAP) were \$0.47 per share, compared to \$0.48 per share in the first quarter of 2010. Flooding in Australia negatively impacted first quarter 2011 earnings by \$0.04 per share.
- Sales and Volume: Net revenue increased from the prior year as recent acquisitions and improving market conditions drove a 7 percent increase in tonnes shipped. Volumes improved across all regions.
- **Operating Performance:** Higher shipment and production levels increased segment operating profit to \$199 million in the first quarter of 2011, compared to \$193 million in the prior year, despite additional costs including elevated cost inflation.

First-quarter net sales were \$1.719 billion in 2011, up from \$1.546 billion in the prior year quarter primarily due to higher sales volume and favorable foreign currency translation effects.

Net earnings from continuing operations attributable to the Company in the first quarter of 2011 were \$73 million, or \$0.44 per share (diluted), compared with net earnings from continuing operations in the prior year of \$82 million, or \$0.48 per share (diluted). Exclusive of the items not representative of ongoing operations listed in Note 1, first-quarter 2011 adjusted net earnings were \$79 million, or \$0.47 per share (diluted), compared with adjusted net earnings in the prior year first quarter of \$82 million, or \$0.48 per share (diluted).

#### Commenting on the Company's first quarter, Chairman and Chief Executive Officer Al Stroucken said,

"Our shipments were up from prior year levels across all regions and end-use categories. Higher volumes reflected last year's acquisitions in South America and China as well as improving economic conditions. Stronger volumes boosted our production levels and capacity utilization rates. However, the benefit of greater shipments was offset by higher costs including elevated cost inflation and interest expense on additional borrowings to fund recent and future acquisitions. We are also investing in our sales and marketing capabilities to drive future profitable growth."

#### **Operational Highlights**

O-I reported first-quarter 2011 segment operating profit of \$199 million, up from \$193 million in 2010. While the combined effect of price and product mix was essentially flat with the prior year, global shipments (in tonnes) increased 7 percent. Acquisitions completed in 2010 represented more than 5 percent of this volume growth. The remaining increase was due to organic growth. First quarter earnings benefited \$52 million primarily due to improved capacity utilization and footprint realignment efforts conducted in the prior year. However, O-I incurred \$49 million of cost inflation driven by higher raw material and energy prices and \$9 million of costs related to flooding in Australia. Additionally, operating expense increased \$12 million from the prior year to support sales and marketing initiatives and the initial deployment of an SAP information system in North America.

Net interest expense increased \$21 million from the prior year as a result of additional borrowings to fund acquisitions.

#### **Financial Highlights**

The Company reported total debt of \$4.363 billion and cash of \$430 million at March 31, 2011. Net debt was \$3.933 billion, an increase of \$295 million from year-end 2010. The increase in net debt was primarily due to a \$158 million use of free cash flow to support seasonally higher working capital levels as well as \$110 million of foreign currency translation. Available liquidity on March 31, 2011, was \$728 million under the Company's global revolving credit facility.

Asbestos-related cash payments during the first quarter of 2011 were \$33 million, compared to \$34 million in the first quarter of 2010. New lawsuits and claims filed during the first three months of 2011 were consistent with the same period last year. The number of pending asbestos-related lawsuits and claims approximated 5,900 as of March 31, 2011, flat with year-end 2010 levels.

#### **Business Outlook**

Commenting on the Company's outlook for the second quarter, Stroucken said, "We expect higher shipment and production levels compared to the prior year due to our recent acquisitions and improving demand for glass packaging. While we anticipate elevated cost inflation given high energy prices in Europe, an improving demand profile should create a more receptive environment to pass along additional costs over the course of 2011. We also expect our investments in marketing and innovation to benefit future earnings. Overall, free cash flow should improve to approximately \$300 million in 2011."

#### Note 1:

The table below describes the items that management considers not representative of ongoing operations.

				Three months e	ended I	March 31		
		20	11			20	10	
\$ Millions, except per-share amounts	E	arnings	_	EPS		Earnings		EPS
Earnings from Continuing Operations Attributable								
to the Company	\$	73	\$	0.44	\$	82	\$	0.48
Items that management considers not representative of								

ongoing operations consistent with Segment

Operating Profit				
Charges for restructuring	6	0.03		
Adjusted Net Earnings	\$ 79	\$ 0.47	\$ 82	\$ 0.48

#### **Company Profile**

Owens-Illinois, Inc. (NYSE: OI) is the world's largest glass container manufacturer and preferred partner for many of the world's leading food and beverage brands. With revenues of \$6.6 billion in 2010, the Company is headquartered in Perrysburg, Ohio, USA, and employs more than 24,000 people at 80 plants in 21 countries. O-I delivers safe, effective and sustainable glass packaging solutions to a growing global marketplace. For more information, visit www.oi.com.

#### **Regulation G**

The information presented above regarding adjusted net earnings relates to net earnings attributable to the Company exclusive of items management considers not representative of ongoing operations and does not conform to U.S. generally accepted accounting principles (GAAP). It should not be construed as an alternative to the reported results determined in accordance with GAAP. Management has included this non-GAAP information to assist in understanding the comparability of results of ongoing operations. Management uses this non-GAAP information principally for internal reporting, forecasting, budgeting and

calculating bonus payments. Further, the information presented above regarding free cash flow does not conform to GAAP. Management defines free cash flow as cash provided by operating activities less capital spending (both as determined in accordance with GAAP) and has included this non-GAAP information to assist in understanding the comparability of cash flows. Management uses this non-GAAP information principally for internal reporting, forecasting and budgeting. Management believes that the non-GAAP presentation allows the board of directors, management, investors and analysts to better understand the Company's financial performance in relationship to core operating results and the business outlook.

The Company routinely posts important information on its Web site — www.o-i.com/investorrelations.

#### **Forward Looking Statements**

This news release contains "forward looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward looking statements reflect the Company's current expectations and projections about future events at the time, and thus involve uncertainty and risk. The words "believe," "expect," "anticipate," "will," "could," "would," "may," "plan," "estimate," "intend," "predict," "potential," "continue," and the negatives of these words and other similar expressions generally identify forward looking statements. It is possible the Company's future financial performance may differ from expectations due to a variety of factors including, but not limited to the following: (1) foreign currency fluctuations relative to the U.S. dollar, (2) changes in capital availability or cost, including interest rate fluctuations, (3) the general political, economic and competitive conditions in markets and countries where the Company has operations, including uncertainties related to the expropriation of the Company's operations in Venezuela, disruptions in capital markets, disruptions in the supply chain, competitive pricing pressures, inflation or deflation, and changes in tax rates and laws, (4) consumer preferences for alternative forms of packaging, (5) fluctuations in raw material and labor costs, (6) availability of raw materials, (7) costs and availability of energy, including natural gas prices, (8) transportation costs, (9) the ability of the Company to raise selling prices commensurate with energy and other cost increases, (10) consolidation among competitors and customers, (11) the ability of the Company to acquire businesses and expand plants, integrate operations of acquired businesses and achieve expected synergies, (12) unanticipated expenditures with respect to environmental, safety and health laws, (13) the performance by customers of their obligations under purchase agreements, (14) the Company's ability to further develop its sales, marketing and product development capabilities, and (15) the timing and occurrence of events which are beyond the control of the Company, including any expropriation of the Company's operations, floods and other natural disasters, and events related to asbestos-related claims. It is not possible to foresee or identify all such factors. Any forward looking statements in this document are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments, and other factors it believes are appropriate in the circumstances. Forward looking statements are not a guarantee of future performance and actual results or developments may differ materially from expectations. While the Company continually reviews trends and uncertainties affecting the Company's results of operations and financial condition, the Company does not assume any obligation to update or supplement any particular forward looking statements contained in this news release.

#### Conference Call Scheduled for April 28, 2011

O-I CEO Al Stroucken and CFO Ed White will conduct a conference call to discuss the Company's latest results on Thursday, April 28, 2011, at 8:30 a.m., Eastern Time. A live webcast of the conference call, including presentation materials, will be available on the O-I Web site, www.o-i.com/investorrelations, in the Presentations & Webcast section.

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The conference call also may be accessed by dialing 888-733-1701 (U.S. and Canada) or 706-634-4943 (international) by 8:20 a.m., Eastern Time, on April 28. Ask for the O-I conference call. A replay of the call will be available on the O-I Web site, www.o-i.com/investorrelations, for 90 days following the call.

Contacts: O-I, Erin Crandall, 567-336-2355 — Investor Relations O-I, Stephanie Johnston, 567-336-7199 — Corporate Communications

Copies of O-I news releases are available on the O-I Web site at www.o-i.com or at www.prnewswire.com.

O-I's second-quarter 2011 earnings conference call is currently scheduled for Thursday, July 28, 2011, at 8:30 a.m., Eastern Time.

###

#### OWENS-ILLINOIS, INC. Condensed Consolidated Results of Operations (Dollars in millions, except per share amounts)

	Three months ended March 31,			ed
		2011	<u> </u>	2010
Net sales	\$	1,719	\$	1,546
Manufacturing, shipping, and delivery expense		(1,386)		(1,247)
Gross profit		333		299
Selling and administrative expense		(142)		(120)
Research, development, and engineering expense		(16)		(14)
Interest expense		(76)		(56)
Interest income		3		4
Equity earnings		14		13
Royalties and net technical assistance Other income		5 2		4
Other expense (a)		(18)		1 (8)
Oner expense (a)		(10)		(8)
Earnings from continuing operations before income taxes		105		123
Provision for income taxes		(28)		(32)
Earnings from continuing operations		77		91
Earnings (loss) from discontinued operations		(1)		3
Net earnings		76		94
Net earnings attributable to noncontrolling interests		(4)		(9)
Net earnings attributable to the Company	\$	72	\$	85
Amounts attributable to the Company:				
Earnings from continuing operations	\$	73	\$	82
Earnings (loss) from discontinued operations		(1)		3
Net earnings	\$	72	\$	85
Basic earnings per share:				
Earnings from continuing operations	\$	0.44	\$	0.49
Earnings from discontinued operations	ψ	0.44	φ	0.02
Net earnings	\$	0.44	\$	0.51
	÷		÷	0101
Weighted average shares outstanding (000s)		163,355		167,381
Diluted earnings per share:			·	
Earnings from continuing operations	\$	0.44	\$	0.48
Earnings from discontinued operations			-	0.02
Net earnings	\$	0.44	\$	0.50
Diluted average shares (000s)		166,114		170,671

(a) Amount for the three months ended March 31, 2011, includes a charges of \$8 million (\$6 million after tax amount attributable to the Company) for restructuring. The effect of this charge is a reduction in earnings per share of \$0.03.

#### OWENS-ILLINOIS, INC. Condensed Consolidated Balance Sheets (Dollars in millions)

	]	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Assets				 
Current assets:				
Cash and cash equivalents	\$	430	\$ 640	\$ 496
Short-term investments, at cost which approximates market				1
Receivables, less allowances for losses and discounts		1,223	1,075	1,029
Inventories		1,054	946	888
Prepaid expenses		78	77	63

Assets of discontinued operations			60
Total current assets	2,785	2,738	2,537
Investments and other assets:			
Equity investments	301	299	116
1 5			116
Repair parts inventories	154		128
Prepaid pension	59		42
Deposits, receivables, and other assets	634		502
Goodwill	2,900	2,821	2,347
Assets of discontinued operations			34
Total other assets	4,048	3,909	3,169
Property, plant, and equipment, at cost	7,213	7,016	6,445
Less accumulated depreciation	4,070	3,909	3,779
Net property, plant, and equipment	3,143	3,107	2,666
The property, plant, and equipment		3,107	2,000
Total assets	\$ 9,976	\$ 9,754	\$ 8,372
Liabilities and Share Owners' Equity			
Current liabilities:			
Short-term loans and long-term debt due within one year	\$ 372		\$ 281
Current portion of asbestos-related liabilities	170		175
Accounts payable	889		810
Other liabilities	646	677	615
Liabilities of discontinued operations		·	18
Total current liabilities	2,077	2,079	1,899
Long-term debt	3,991	3,924	3,185
Deferred taxes	215		175
Pension benefits	576		553
Nonpension postretirement benefits	260		268
Other liabilities	403		318
Asbestos-related liabilities	273		276
Liabilities of discontinued operations			11
Share owners' equity:			
The Company's share owners' equity:			
Common stock	2	2	2
Capital in excess of par value	3,041		2,949
Treasury stock, at cost	(411		
Retained earnings	154		214
Accumulated other comprehensive loss	(806		(1,328)
	(000	)(007)	(1,0=0)
Total share owners' equity of the Company	1,980	1,815	1,477
Noncontrolling interests	201		210
		0.000	1.007
Total share owners' equity	2,181	2,026	1,687
Total liabilities and share owners' equity	\$ 9,976	\$ 9,754	\$ 8,372

#### OWENS-ILLINOIS, INC. Condensed Consolidated Cash Flows (Dollars in millions)

	Three months ended March 31,		d	
		2011		2010
Cash flows from operating activities:				
Net earnings	\$	76	\$	94
(Earnings) loss from discontinued operations		1		(3)
Non-cash charges:				
Depreciation		101		89
Amortization of intangibles and other deferred items		5		6
Amortization of finance fees and debt discount		8		3
Restructuring		8		
Other		34		48
Asbestos-related payments		(33)		(34)
Cash paid for restructuring activities		(4)		(19)
Change in non-current operating assets		(25)		(11)
Change in non-current liabilities		(17)		(13)

Change in components of working capital	(239)	(144)
Cash provided by (utilized in) continuing operating activities	(85)	16
Cash provided by (utilized in) continuing operating activities	(05)	8
Total cash provided by (utilized in) operating activities	(85)	24
Cash flows from investing activities:	(05)	24
Additions to property, plant, and equipment	(73)	(96)
Acquisitions, net of cash acquired	6	(26)
Cash utilized in investing activities	(67)	(122)
Cash flows from financing activities:	(07)	(122)
Additions to long-term debt	5	
Repayments of long-term debt	(10)	(4)
Decrease in short-term loans		(4)
	(32)	(50) 12
Net receipts (payments) for hedging activity Dividends paid to noncontrolling interests	(12)	
Treasury shares purchased	(18)	(5)
Issuance of common stock and other	2	(144)
	2	1
Cash utilized in financing activities	(65)	(190)
Effect of exchange rate fluctuations on cash	7	(3)
Decrease in cash	(210)	(291)
Cash at beginning of period	640	812
Cash at end of period	430	521
Cash - discontinued operations		25
Cash - continuing operations	\$ 430	\$ 496

#### OWENS-ILLINOIS, INC. Consolidated Supplemental Financial Data (Dollars in millions)

		Three months ended March 31,		
	2011		2010	
Net sales:				
Europe	\$	698 \$	668	
North America		463	444	
South America		269	175	
Asia Pacific		262	250	
Reportable segment totals		1,692	1,537	
Other		27	9	
Net sales	<u>\$</u>	1,719 \$	1,546	
Segment Operating Profit (a):				
Europe	\$	71 \$	56	
North America		59	63	
South America		45	37	
Asia Pacific		24	37	
Reportable segment totals		199	193	
Items excluded from Segment Operating Profit:				
Retained corporate costs and other		(13)	(18)	
Restructuring		(8)		
Interest income		3	4	
Interest expense		(76)	(56)	
Earnings from continuing operations before income taxes	\$	105 \$	123	

The following notes relate to Segment Operating Profit:

(a) Segment Operating Profit consists of consolidated earnings before interest income, interest expense, and provision for income taxes and excludes amounts related to certain items that management considers not representative of ongoing operations as well as certain retained corporate costs.

The Company presents information on Segment Operating Profit because management believes that it provides investors with a measure of operating performance separate from the level of indebtedness or other related costs of capital. The most directly comparable GAAP financial measure to Segment Operating Profit is earnings before income taxes. The Company presents Segment Operating Profit because management uses the measure, in combination with net sales and selected cash flow information, to evaluate performance and to allocate resources.

A reconciliation from Segment Operating Profit to earnings from continuing operations before income taxes is included in the tables above.



# **O-I Earnings Presentation**

First Quarter 2011

www.o-i.com

Owens-Illinois, Inc.



### Introduction

### Agenda

- Business discussion
- **Financial review**
- **Business outlook**
- Concluding remarks and Q&A

### Presenters



Al Stroucken Chairman and CEO



Ed White SVP and CFO

#### Regulation G

mation included in this presentation regarding adjusted net generally accepted accounting principles (GAAP). It should n inding the comparability of results of ongoing operations. Ma tation regarding free cash flow does not conform to GAAP. Mu GAAP information to assist in understanding the council to accept the state of th o U.S. ge

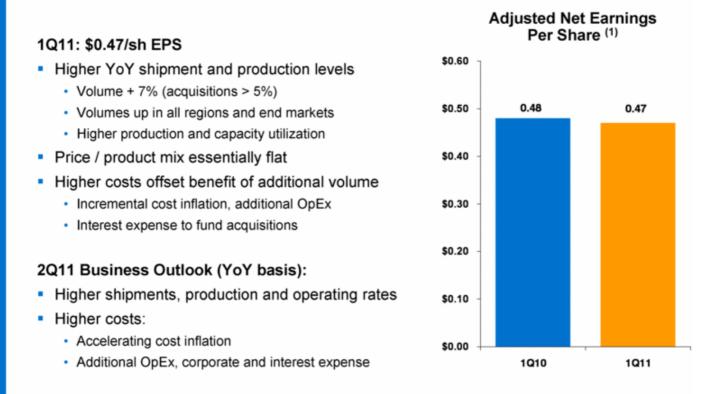
#### Forward Looking Statements

eventation contains Toward looking' statements within the m t expectations and projections about future events at the time fail." continue," and the negatives of these words and other s of factors including, but not limited to the following (1) foreign titive conditions in markets and countries where the Company chain, competitive pricing pressures, inflation or deflation, and is, (7) costs and availability of energy, including natural gas p titions and customes, (11) the ability of the Company to acous mental, safety and health laws, (13) the performance s of p ning and oc y and nearth taws, occurrence of even ee or identify all su on of the 15. fc

#### Presentation Note

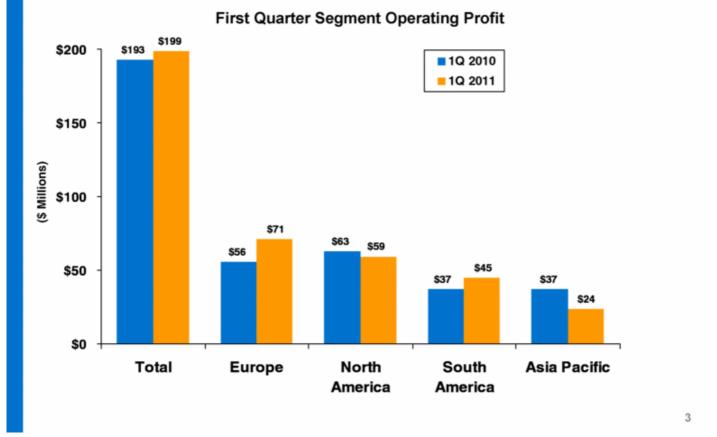
# First-Quarter 2011 Results

Business Discussion



EPS exclusive of items management considers not representative of ongoing operations. A description of all items that management considers not representative of ongoing operations, including discontinued operations, and a reconciliation of the GAAP to non-GAAP earnings and earnings per share can be found in the appendix to this presentation.

### **Higher Shipments Boost Operating Rates in Most Regions Business Discussion**



**Stronger Volumes Offset by Higher Costs** Financial Review

	Reportable	e Segments	Adjusted Net
	Sales (1)	<b>Operating Profit</b>	Income
	(\$ Millions)	(\$ Millions)	(Non-GAAP EPS)
1Q10	\$1,537	\$193	\$0.48
Price and product mix <sup>(2)</sup>	1	1	
Sales volume	95	18	0.08
Manufacturing and delivery <sup>(3)</sup>		(6)	(0.02)
Operating expenses and other	-	(12)	(0.05)
Currency translation	59	5	0.02
Operational	155	6	0.03
Retained corporate costs			0.02
Net interest expense	-		(0.10)
Noncontrolling interests	-		0.02
Effective tax rate	-		0.01
Share count <sup>(4)</sup>			0.01
Non-Operational	-	-	(0.04)
Total reconciling items	155	6	(0.01)
1Q11	\$1,692	\$199	\$0.47

Preportable segment sales in 1Q11 exclude \$27 million of revenue, principally for the Company's global equipment sales business.

<sup>2</sup> Contractual cost pass-through provisions conducted on a monthly or quarterly basis had an immaterial effect on sales and operating profit in 1Q11.

<sup>3</sup> Includes approximately \$49 million of cost inflation, \$9 million of costs from Australia flooding, and approximately \$52 million of benefits primarily from higher capacity utilization and footprint savings.
 <sup>4</sup> Primarily due to the Company's repurchase of approximately 6 million shares during 1H10.

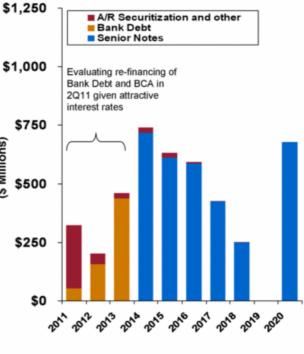
### Balance Sheet, Cash Flow, and Debt Maturity Financial Review

### Highlight of Select Balance Sheet and Cash Flow Items (1)

Cash Flow Items

Debt Maturity (
-----------------

(\$ Millions)			
1Q11	1Q10	Δ	
\$430	\$496	(\$66)	
\$4,363	\$3,466	\$897	
\$3,933	\$2,970	\$963	
3.0x	2.4x	0.6x	
(\$158)	(\$80)	(\$78)	
(\$73)	(\$96)	\$23	
(\$4)	(\$19)	\$15	
(\$33)	(\$34)	\$1	
	1Q11 \$430 \$4,363 \$3,933 3.0x (\$158) (\$73) (\$4)	1Q111Q10\$430\$496\$4,363\$3,466\$3,933\$2,9703.0x2.4x(\$158)(\$80)(\$73)(\$96)(\$4)(\$19)	1Q11       1Q10       Δ         \$430       \$496       (\$66)         \$4,363       \$3,466       \$897         \$3,933       \$2,970       \$963         3.0x       2.4x       0.6x         (\$158)       (\$80)       (\$78)         (\$73)       (\$96)       \$23         (\$4)       (\$19)       \$15



1 All information presented is from continuing operations only.

<sup>2</sup> Total debt less cash divided by bank credit agreement EBITDA. The 1Q11 and 1Q10 ratios were calculated excluding the impact of the discontinued Venezuelan operations. Current bank covenants require a maximum ratio of 3.95x.

(\$ Millions)

3 As of March 31, 2011.

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# **Expect Improved Shipment Levels**

Busi	ness	Out	ook

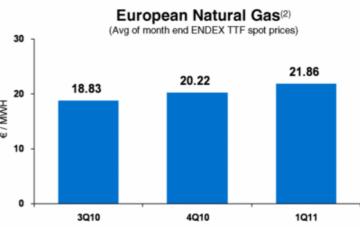
following website: www.apxendex.com/index.php?id=274

	Favorable / Unfavorable Impact on Earnings				
Year-over-Year	2Q11 vs 2Q10				
Price / Product Mix	(Slightly higher price offset by mix)				
Sales Volume					
Cost Inflation					
Other Mfg and Delivery Costs					
Other Costs					

# 2011 Cost Inflation Update

2011 inflation @ 1Q11 avg. energy prices: ~ \$200 million

- · Sensitive to energy, primarily European natural gas
- 5% ∆ in EU Nat Gas<sup>(1)</sup> ~ \$7 to \$10 million/yr ∆cost
- · Actual costs incurred lag changes in market prices



Note: All items are estimates, all estimates are approximates, estimates are subject to change throughout the year.

<sup>1</sup> There are many factors affecting O-I's energy costs in Europe, including natural gas, Brent crude, heavy fuel oil prices and electricity rates. This sensitivity illustrates the estimated impact of a 5% change in all significant energy indexes off of a 1Q11 average spot price base. Costs are most sensitive to natural gas which averaged €21.86/MWH in 1Q11. <sup>2</sup> Source: European natural gas prices cited above relate to the ENDEX TTF natural gas market. Historical TTF prices were sourced from Platts. Futures pricing can be found at the

# **Concluding Remarks and Q&A**

### Strategy to Drive Continued Profitable Growth in 2011

- Continued acquisitions and plant expansions in attractive emerging markets
- Further develop our sales and marketing capabilities
- Drive innovation to create greater value for our customers
- Continue to drive further operational excellence

Expect Free Cash Flow Will Improve to \$300 Million in 2011

### Second Quarter 2011 Earnings Dates

- Press release to be issued after market close Wednesday, July 27, 2011
- Earnings conference call Thursday, July 28, 2011 @ 8:30am ET



# Appendix



C

# **Reconciliation of GAAP to non-GAAP Items**

	Three months ended March 31						
\$ Millions, except per-share amounts		2011			2010		
		nings	EPS	Earnings		EPS	
Earnings from Continuing Operations Attributable to the Company	\$	73	\$ 0.44	\$	82	\$ 0.48	
Items that management considers not representative of ongoing operations consistent with Segment Operating Profit							
Charges for restructuring	\$	6	0.03				
Adjusted net earnings	\$	79	\$ 0.47	\$	82	\$ 0.48	
Diluted shares outstanding (millions)	1	66.1			170.7		

# **Free Cash Flow**

\$ Millions	Three months ended March 31				
	2011	2010			
Net earnings	\$ 76	\$ 94			
Less: Loss (earnings) from disc. operations	1	(3)			
Earnings from continuing operations	77	91			
Non-cash charges:					
Depreciation and amortization	114	98			
Restructuring and asset impairment	8	-			
All other non-cash charges	34	48			
Payments and other reconciling items:					
Asbestos-related payments	(33)	(34)			
Restructuring payments	(4)	(19)			
Change in components of working capital	(239)	(144)			
Change in non-current assets and liabilities	(42)	(24)			
Cash provided by (utilized in) continuing operating activities	(85)	16			
Additions to PP&E for continuing operations	(73)	(96)			
Free Cash Flow <sup>(1)</sup>	\$ (158)	\$ (80)			

(1) Free Cash Flow equals cash provided by continuing operating activities less capital spending from continuing operations.