

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 OR 15(d) of
The Securities Exchange Act of 1934**

January 28, 2014

Date of Report (Date of earliest event reported)



OWENS-ILLINOIS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

1-9576
(Commission
File Number)

22-2781933
(IRS Employer
Identification No.)

One Michael Owens Way
Perrysburg, Ohio
(Address of principal executive offices)

43551-2999
(Zip Code)

(567) 336-5000
(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 28, 2014, Owens-Illinois, Inc. issued a press release announcing its results of operations for the quarter and year ended December 31, 2013. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference. Additional financial information, posted to the Company's web site, is attached hereto as Exhibit 99.2.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

| Exhibit No. | Description |
|--------------------|---|
| 99.1 | Press Release dated January 28, 2014, announcing results of operations for the quarter and year ended December 31, 2013 |
| 99.2 | Additional financial information — quarter and year ended December 31, 2013 |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OWENS-ILLINOIS, INC.

Date: January 28, 2014

By: /s/ Stephen P. Bramlage, Jr.
Name: Stephen P. Bramlage, Jr.
Title: Senior Vice President and
Chief Financial Officer

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EXHIBIT INDEX

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O-I: HONEST, PURE, ICONIC GLASS

FOR IMMEDIATE RELEASE

O-I REPORTS FULL YEAR AND FOURTH QUARTER 2013 RESULTS

Focused Execution Delivers Higher Earnings and Double-Digit Growth in Free Cash Flow

PERRYSBURG, Ohio (Jan. 28, 2014) — Owens-Illinois, Inc. (NYSE: OI) today reported financial results for the full year and fourth quarter ending December 31, 2013.

Highlights

- **Full year 2013 earnings** from continuing operations attributable to the Company were \$1.22 per share (diluted), compared with \$1.12 per share in 2012. Excluding certain items management considers not representative of ongoing operations, adjusted earnings(1) were \$2.72 per share compared with \$2.64 per share in the prior year.
- **Fourth quarter 2013 adjusted earnings** were \$0.51 per share, compared with \$0.40 per share in the same period of 2012. Earnings improvement was driven by higher sales and production volume, as well as structural cost savings.
- **O-I generated \$339 million of free cash flow** (non-GAAP) for the full year 2013. Free cash flow increased 17 percent due to higher segment operating profit, improvement in working capital and lower pension contributions.
- **The Company repaid nearly \$300 million of debt**, in line with its disciplined capital allocation program. O-I's leverage ratio(2) was 2.6 at year end, an improvement over prior year.
- **Full year segment operating profit increased** by \$12 million versus the prior year due to a global focus on structural cost reductions. Global volumes for 2013 were flat with prior year. Broad-based weakness in beer was largely offset by gains in wine, especially in Europe.
- **The Company expects to generate approximately \$350 million of free cash flow in 2014.**

Commenting on the Company's 2013 results, Chairman and Chief Executive Officer Al Stroucken said, "Our strong free cash flow generation and earnings growth demonstrate our success in executing on our strategic agenda. We remain focused on driving structural cost reductions, optimizing our asset base and smoothing production. The bottom line benefits of these efforts were partially masked by ongoing economic weakness in Europe, and volatility in South America. As committed, we are using most of our free cash flow to enhance our financial flexibility, while also repurchasing more than a million shares."

(1) Adjusted earnings refers to earnings from continuing operations attributable to the Company, excluding items management does not consider representative of ongoing operations, as cited in Note 1 in this release.

(2) The leverage ratio is calculated as total debt, less cash, divided by adjusted EBITDA as presented in the appendix of the accompanying presentation.

GLASS IS LIFE™

Full Year 2013

Full year net sales were flat with prior year, at \$7.0 billion. Price increased 2 percent, while currency was a 1 percent headwind, primarily due to the Brazilian Real and the Australian Dollar.

Volume for the full year 2013 was essentially flat with prior year. While beer volumes declined in all regions, wine volumes increased, led by successful initiatives to recapture wine business in Europe.

Segment operating profit was \$947 million for 2013, up more than one percent over prior year. Structural cost reductions and asset optimization programs improved margins in North America and Asia Pacific. In South America, profitability was diminished by persistent currency headwinds and a general strike in Colombia. European operating profit was flat as the benefits of asset optimization were offset by modestly lower volumes and sales mix.

Full year 2013 earnings from continuing operations attributable to the Company were \$1.22 per share (diluted), compared with \$1.12 per share in full year 2012. Excluding certain items management considers not representative of ongoing operations, adjusted earnings were \$2.72 per share compared with \$2.64 per share in the prior year.

In 2013, pension contributions were nearly \$100 million, which significantly exceeded required plan contributions because the Company continued to make discretionary payments in an effort to reduce long-term pension liabilities and increase the Company's future financial flexibility.

For the sixth consecutive year, cash payments for asbestos-related liabilities declined. In 2013, payments were \$158 million, down \$7 million from 2012, and the number of new filings decreased from prior year. In the fourth quarter of 2013, the Company conducted its annual comprehensive review of asbestos related liabilities. As a result of that review, O-I recorded a charge of \$145 million, as presented in Note 1.

The Company's focus on cash gained further momentum in 2013. Cash from continuing operations reached \$700 million, up 21 percent from prior year. The Company generated \$339 million of free cash flow (non-GAAP) in 2013, a 17 percent increase compared to prior year. Higher segment operating profit,

improvement in working capital and lower pension contributions were the key drivers for the strong cash growth.

The Company's disciplined capital allocation approach allowed debt repayment of nearly \$300 million and the repurchase of \$33 million of the Company's outstanding shares in 2013.

The Company's leverage ratio improved to 2.6 at year end 2013.

Fourth Quarter 2013

Net sales in the fourth quarter of 2013 were \$1.76 billion, similar to the prior year fourth quarter. The Company benefited from price gains of 1 percent, and recorded a currency headwind of 2 percent. For the second consecutive quarter, volume in terms of tonnes shipped was up 2 percent compared with the same quarter in the prior year. The increase was primarily driven by global wine gains, as well as moderately higher beer volumes in North and South America.

Fourth quarter 2013 segment operating profit was \$195 million, up 19 percent over fourth quarter 2012. The Company's efforts to better manage production levels throughout the year

obviated the need to sharply curtail production in the fourth quarter as was done in the previous year. The Company also benefited from ongoing structural cost reductions.

Fourth quarter 2013 adjusted earnings were \$0.51 per share, compared with \$0.40 per share in the same period of 2012. The increase is primarily attributable to higher segment operating profit, resulting from higher sales and production volume as well as structural cost savings.

In the fourth quarter of 2013, the Company recorded several significant non-cash charges to reported results as presented in Note 1 below. Management considers these charges not representative of ongoing operations.

Outlook

Commenting on the Company's outlook for 2014, Stroucken said, "We are not expecting a dramatic improvement in global macroeconomic conditions in 2014. We will stay the course by focusing on structural cost reductions and European asset optimization initiatives, all of which are on track to drive continued growth in free cash flow and earnings. We are also investing for the long term. Our innovation center, which also serves as a pilot plant, will enable us to develop technologies to improve manufacturing efficiencies and increase speed to market. In all, we envision that our lean manufacturing footprint, market-focused organization and strong balance sheet will deliver increasing shareholder value."

O-I expects full year 2014 free cash flow to be approximately \$350 million and adjusted earnings to be in the range of \$2.80 to \$3.20 per share. The Company plans no change to its capital allocation priorities: approximately 90 percent of free cash flow will be apportioned to debt repayment with the remainder to be used for share repurchases.

Note 1

The table below describes the items that management considers not representative of ongoing operations.

| \$ Millions, except per-share amounts | Three months ended December 31 | | | |
|--|--------------------------------|----------------|--------------|----------------|
| | 2013 | | 2012 | |
| | Earnings | EPS | Earnings | EPS |
| Earnings (Loss) from Continuing Operations Attributable to the Company | \$ (144) | \$ (0.88) | \$ (162) | \$ (0.99) |
| <i>Items that management considers not representative of ongoing operations consistent with Segment Operating Profit</i> | | | | |
| Charge for asbestos-related costs | 145 | 0.87 | 155 | 0.94 |
| Restructuring, asset impairment and related charges | 84 | 0.51 | 121 | 0.73 |
| Gain on China land compensation | — | — | (33) | (0.20) |
| Net benefit related to changes in unrecognized tax positions | — | — | (14) | (0.09) |
| Reconciling item for dilution effect(1) | — | 0.01 | — | 0.01 |
| Adjusted Net Earnings | <u>\$ 85</u> | <u>\$ 0.51</u> | <u>\$ 67</u> | <u>\$ 0.40</u> |

| \$ Millions, except per-share amounts | Twelve months ended December 31 | | | |
|--|---------------------------------|----------------|---------------|----------------|
| | 2013 | | 2012 | |
| | Earnings | EPS | Earnings | EPS |
| Earnings from Continuing Operations Attributable to the Company | \$ 202 | \$ 1.22 | \$ 186 | \$ 1.12 |
| <i>Items that management considers not representative of ongoing operations consistent with Segment Operating Profit</i> | | | | |
| Charge for asbestos-related costs | 145 | 0.87 | 155 | 0.94 |
| Restructuring, asset impairment and related charges | 92 | 0.56 | 144 | 0.87 |
| Gain on China land compensation | — | — | (33) | (0.20) |
| Net benefit related to changes in unrecognized tax positions | — | — | (14) | (0.09) |
| Charges for note repurchase premiums and write-off of finance fees | 11 | 0.07 | — | — |
| Adjusted Net Earnings | <u>\$ 450</u> | <u>\$ 2.72</u> | <u>\$ 438</u> | <u>\$ 2.64</u> |

(1) This reconciling item is related to the difference between the calculation of earnings per share for reported earnings and adjusted earnings. For reported earnings, for the three months ending December 31, 2013 and December 31, 2012, diluted earnings per share of common stock were equal to basic earnings per share due to the loss from continuing operations recorded in each period. Diluted shares outstanding were used to calculate adjusted earnings per share for the three months and full years ending December 31, 2013 and December 31, 2012.

About O-I

Owens-Illinois, Inc. (NYSE: OI) is the world's largest glass container manufacturer and preferred partner for many of the world's leading food and beverage brands. The Company had revenues of \$7.0 billion in 2013 and employs approximately 22,500 people at 77 plants in 21 countries. With global headquarters in Perrysburg, Ohio, USA, O-I delivers safe, sustainable, pure, iconic, brand-building glass packaging to a growing global marketplace. For more information, visit www.o-i.com.

O-I's Glass Is Life™ movement promotes the widespread benefits of glass packaging in key markets around the globe. Join us in the #betteringlass conversation at www.glassislife.com.

Regulation G

The information presented above regarding adjusted net earnings relates to net earnings attributable to the Company exclusive of items management considers not representative of ongoing operations and does not conform to U.S. generally accepted accounting principles (GAAP). It should not be construed as an alternative to the reported results determined in accordance with GAAP. Management has included this non-GAAP information to assist in understanding the comparability of results of ongoing operations. Management uses this non-GAAP information principally for internal reporting, forecasting, budgeting and calculating compensation payments. Further, the information presented above regarding free cash flow does not conform to GAAP. Management defines free cash flow as cash provided by continuing operating activities less capital spending (both as determined in accordance with GAAP) and has included this non-GAAP information to assist in understanding the comparability of cash flows. Management uses this non-GAAP information principally for internal reporting, forecasting and budgeting. Management believes that the non-GAAP presentation allows the board of directors, management, investors and analysts to better understand the Company's financial performance in relationship to core operating results and the business outlook.

The Company routinely posts important information on its website — www.o-i.com/investors.

Forward looking statements

This document contains “forward looking” statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward looking statements reflect the Company's current expectations and projections about future events at the time, and thus involve uncertainty and risk. The words “believe,” “expect,” “anticipate,” “will,” “could,” “would,” “should,” “may,” “plan,” “estimate,” “intend,” “predict,” “potential,” “continue,” and the negatives of these words and other similar expressions generally identify forward looking statements. It is possible the Company's future financial performance may differ from expectations due to a variety of factors including, but not limited to the following: (1) foreign currency fluctuations relative to the U.S. dollar, specifically the Euro, Brazilian Real and Australian Dollar, (2) changes in capital availability or cost, including interest rate fluctuations and the ability of the Company to refinance debt at favorable terms, (3) the general political, economic and competitive conditions in markets and countries where the Company has operations, including uncertainties related to the economic and social conditions in Australia, Europe and South America, disruptions in capital markets, disruptions in the supply chain, competitive pricing pressures, inflation or deflation, and changes in tax rates and laws, (4) consumer preferences for alternative forms of packaging, (5) cost and availability of raw materials, labor, energy and transportation, (6) the Company's ability to manage its cost structure, including its success in implementing restructuring plans and achieving cost savings, (7) consolidation among competitors and customers, (8) the ability of the Company to acquire businesses and expand plants, integrate operations of acquired businesses and achieve expected synergies, (9) unanticipated expenditures with respect to environmental, safety and health laws, (10) the Company's ability to further develop its sales, marketing and product development capabilities, and (11) the timing and occurrence of events which are beyond the control of the Company, including any expropriation of the Company's operations, floods and other natural disasters, events related to asbestos-related claims, and the other risk factors discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 and any subsequently filed Annual Report on Form 10-K or Quarterly Report on Form 10-Q. It is not possible to foresee or identify all such factors. Any forward looking statements in this document are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments, and other factors it believes are appropriate in the circumstances. Forward looking statements are not a guarantee of future performance and actual results or developments may differ materially from expectations. While the Company continually reviews trends and uncertainties affecting the Company's results of operations and financial condition, the Company does not assume any obligation to update or supplement any particular forward looking statements contained in this document.

Conference call scheduled for January 29, 2014

O-I CEO Al Stroucken and CFO Steve Bramlage will conduct a conference call to discuss the Company's latest results on Wednesday, January 29, 2014, at 8:00 a.m., Eastern Time. A live webcast of the conference call, including presentation materials, will be available on the O-I website, www.o-i.com/investors, in the Presentations & Webcast section.

The conference call also may be accessed by dialing 888-733-1701 (U.S. and Canada) or 706-634-4943 (international) by 7:50 a.m., Eastern Time, on January 29. Ask for the O-I conference call. A replay of the call will be available on the O-I website, www.o-i.com/investors, for 90 days following the call.

Contact: Erin Crandall, 567-336-2355 — O-I Investor Relations
Lisa Babington, 567-336-1445 — O-I Corporate Communications

O-I news releases are available on the O-I website at www.o-i.com.

O-I's first quarter 2014 earnings conference call is currently scheduled for Wednesday, April 30, 2014, at 8:00 a.m., Eastern Time.

OWENS-ILLINOIS, INC.
Condensed Consolidated Results of Operations
(Dollars in millions, except per share amounts)

| | Three months ended December 31, | | Year ended December 31, | |
|--|------------------------------------|-----------|----------------------------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| Net sales | \$ 1,761 | \$ 1,748 | \$ 6,967 | \$ 7,000 |
| Cost of goods sold | (1,470) | (1,470) | (5,636) | (5,626) |
| Gross profit | 291 | 278 | 1,331 | 1,374 |
| Selling and administrative expense | (129) | (145) | (506) | (555) |
| Research, development and engineering expense | (17) | (17) | (62) | (62) |
| Interest expense (a) | (55) | (61) | (239) | (248) |
| Interest income | 4 | 2 | 10 | 9 |
| Equity earnings | 18 | 17 | 67 | 64 |
| Other expense, net (b) | (249) | (222) | (266) | (254) |
| Earnings (loss) from continuing operations before income taxes | (137) | (148) | 335 | 328 |
| Income tax benefit (provision) (c) | (10) | 5 | (120) | (108) |
| Earnings (loss) from continuing operations | (147) | (143) | 215 | 220 |
| Gain (loss) from discontinued operations | (3) | 2 | (18) | (2) |
| Net earnings (loss) | (150) | (141) | 197 | 218 |
| Net earnings (loss) attributable to noncontrolling interests | 3 | (19) | (13) | (34) |
| Net earnings (loss) attributable to the Company | \$ (147) | \$ (160) | \$ 184 | \$ 184 |
| Amounts attributable to the Company: | | | | |
| Earnings (loss) from continuing operations | \$ (144) | \$ (162) | \$ 202 | \$ 186 |
| Gain (loss) from discontinued operations | (3) | 2 | (18) | (2) |
| Net earnings (loss) | \$ (147) | \$ (160) | \$ 184 | \$ 184 |
| Basic earnings per share: | | | | |
| Earnings (loss) from continuing operations | \$ (0.88) | \$ (0.99) | \$ 1.22 | \$ 1.13 |
| Gain (loss) from discontinued operations | (0.02) | 0.02 | (0.11) | (0.01) |
| Net earnings (loss) | \$ (0.90) | \$ (0.97) | \$ 1.11 | \$ 1.12 |
| Weighted average shares outstanding (000s) | 164,709 | 164,052 | 164,425 | 164,474 |
| Diluted earnings per share: | | | | |
| Earnings (loss) from continuing operations | \$ (0.88) | \$ (0.99) | \$ 1.22 | \$ 1.12 |
| Gain (loss) from discontinued operations | (0.02) | 0.02 | (0.11) | (0.01) |
| Net earnings (loss) | \$ (0.90) | \$ (0.97) | \$ 1.11 | \$ 1.11 |
| Diluted average shares (000s) | 164,709 | 164,052 | 165,828 | 165,768 |

(a) Amount for the year ended December 31, 2013 includes charges of \$11 million (before and after tax amount attributable to the Company) for note repurchase premiums and the write-off of finance fees related to debt that was repaid prior to its maturity. The effect of this charge is a reduction in earnings per share of \$0.07.

(b) Amount for the three months ended December 31, 2013 includes charges of \$109 million (\$84 million after tax amount attributable to the Company) for restructuring, asset impairment and related charges. The effect of this charge is a reduction in earnings per share of \$0.51.

Amount for the year ended December 31, 2013 includes charges of \$119 million (\$92 million after tax amount attributable to the Company) for restructuring, asset impairment and related charges. The effect of this charge is a reduction in earnings per share of \$0.56.

Amount for the three months and year ended December 31, 2013 includes charges of \$145 million (before and after tax amount attributable to the Company) to increase the accrual for estimated future asbestos-related costs. The effect of this charge is a reduction in earnings per share of \$0.87.

Amount for the three months ended December 31, 2012 includes charges of \$135 million (\$121 million after tax amount attributable to the Company) for restructuring, asset impairment and related charges. The effect of this charge is a reduction in earnings per share of \$0.73.

Amount for the year ended December 31, 2012 includes charges of \$168 million (\$144 million after tax amount attributable to the Company) for restructuring, asset impairment and related charges. The effect of this charge is a reduction in earnings per share of \$0.87.

Amount for the three months and year ended December 31, 2012 includes charges of \$155 million (before and after tax amount attributable to the Company) to increase the accrual for estimated future asbestos-related costs. The effect of this charge is a reduction in earnings per share of \$0.94.

Amount for the three months and year ended December 31, 2012 includes a gain of \$61 million (\$33 million after tax amount attributable to the Company) related to cash received from the Chinese government as compensation for land in China that the Company was required to return to the government. The effect of this gain is an increase in earnings per share of \$0.20.

(c) Amount for the three months and year ended December 31, 2012 includes a tax benefit of \$14 million for certain tax adjustments. The effect of this tax benefit is an increase in earnings per share of \$0.09.

OWENS-ILLINOIS, INC.
Condensed Consolidated Balance Sheets
(Dollars in millions)

| | December 31, | |
|---|-----------------|-----------------|
| | 2013 | 2012 |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 383 | \$ 431 |
| Receivables, less allowances for losses and discounts | 943 | 968 |
| Inventories | 1,117 | 1,139 |
| Prepaid expenses | 107 | 110 |
| Total current assets | 2,550 | 2,648 |
| Investments and other assets: | | |
| Equity investments | 315 | 294 |
| Repair parts inventories | 116 | 133 |
| Pension assets | 68 | |
| Deposits, receivables and other assets | 679 | 675 |
| Goodwill | 2,059 | 2,079 |
| Total other assets | 3,237 | 3,181 |
| Property, plant and equipment, at cost | 6,438 | 6,667 |
| Less accumulated depreciation | 3,806 | 3,898 |
| Net property, plant and equipment | 2,632 | 2,769 |
| Total assets | \$ 8,419 | \$ 8,598 |
| Liabilities and Share Owners' Equity | | |
| Current liabilities: | | |
| Short-term loans and long-term debt due within one year | \$ 322 | \$ 319 |
| Current portion of asbestos-related liabilities | 150 | 155 |
| Accounts payable | 1,144 | 1,032 |
| Other liabilities | 638 | 656 |
| Total current liabilities | 2,254 | 2,162 |
| Long-term debt | 3,245 | 3,454 |
| Deferred taxes | 196 | 182 |
| Pension benefits | 350 | 846 |
| Nonpension postretirement benefits | 187 | 264 |
| Other liabilities | 286 | 329 |
| Asbestos-related liabilities | 298 | 306 |
| Share owners' equity: | | |
| The Company's share owners' equity: | | |
| Common stock | 2 | 2 |
| Capital in excess of par value | 3,040 | 3,005 |
| Treasury stock, at cost | (454) | (425) |
| Retained earnings (loss) | (11) | (195) |
| Accumulated other comprehensive loss | (1,121) | (1,506) |
| Total share owners' equity of the Company | 1,456 | 881 |
| Noncontrolling interests | 147 | 174 |
| Total share owners' equity | 1,603 | 1,055 |

OWENS-ILLINOIS, INC.
Condensed Consolidated Cash Flows
(Dollars in millions)

| | Three months ended December 31, | | Year ended December 31, | |
|--|------------------------------------|----------|----------------------------|--------|
| | 2013 | 2012 | 2013 | 2012 |
| Cash flows from operating activities: | | | | |
| Net earnings (loss) | \$ (150) | \$ (141) | \$ 197 | \$ 218 |
| (Gain) loss from discontinued operations | 3 | (2) | 18 | 2 |
| Non-cash charges: | | | | |
| Depreciation | 86 | 91 | 350 | 378 |
| Amortization of intangibles and other deferred items | 14 | 9 | 47 | 34 |
| Amortization of finance fees and debt discount | 8 | 9 | 32 | 33 |
| Pension expense | 24 | 23 | 101 | 92 |
| Restructuring, asset impairment and related charges | 109 | 135 | 119 | 168 |
| Gain on China land compensation | | (61) | | (61) |
| Future asbestos-related costs | 145 | 155 | 145 | 155 |
| Other | (27) | (20) | 49 | 3 |
| Pension contributions | (73) | (143) | (96) | (219) |
| Asbestos-related payments | (50) | (79) | (158) | (165) |
| Cash paid for restructuring activities | (24) | (19) | (78) | (66) |
| Other changes in non-current assets and liabilities | (47) | (14) | (150) | (73) |
| Change in components of working capital | 433 | 406 | 124 | 81 |
| Cash provided by continuing operating activities | 451 | 349 | 700 | 580 |
| Cash utilized in discontinued operating activities | (11) | (1) | (18) | (5) |
| Total cash provided by operating activities | 440 | 348 | 682 | 575 |
| Cash flows from investing activities: | | | | |
| Additions to property, plant and equipment | (122) | (112) | (361) | (290) |
| Acquisitions, net of cash acquired | (4) | | (4) | (5) |
| Net cash proceeds related to sale of assets and other | 5 | 46 | 11 | 95 |
| Proceeds from collection of (payments to fund) minority partner loan | | (30) | (16) | (21) |
| Deconsolidation of subsidiary | (32) | | (32) | |
| Cash utilized in investing activities | (153) | (96) | (402) | (221) |
| Cash flows from financing activities: | | | | |
| Additions to long-term debt | 64 | | 768 | 119 |
| Repayments of long-term debt | (131) | (127) | (1,040) | (402) |
| Increase (decrease) in short-term loans | (38) | (27) | 8 | (38) |
| Net receipts (payments) for hedging activity | (6) | 2 | (19) | 27 |
| Payment of finance fees | | | (7) | (1) |
| Dividends paid to noncontrolling interests | (1) | | (22) | (24) |
| Treasury shares purchased | (13) | (13) | (33) | (27) |
| Contribution from noncontrolling interests | | 3 | | 3 |
| Issuance of common stock and other | 2 | 2 | 24 | 4 |
| Cash utilized in financing activities | (123) | (160) | (321) | (339) |
| Effect of exchange rate fluctuations on cash | | 3 | (7) | 16 |
| Change in cash | 164 | 95 | (48) | 31 |
| Cash at beginning of period | 219 | 336 | 431 | 400 |
| Cash at end of period | \$ 383 | \$ 431 | \$ 383 | \$ 431 |

OWENS-ILLINOIS, INC.
Consolidated Supplemental Financial Data
(Dollars in millions)

| | Three months ended December 31, | | Year ended December 31, | |
|---------------------------|------------------------------------|--------|----------------------------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| Net sales: | | | | |
| Europe | \$ 658 | \$ 629 | \$ 2,787 | \$ 2,717 |
| North America | 477 | 455 | 2,002 | 1,966 |
| South America | 366 | 370 | 1,186 | 1,252 |
| Asia Pacific | 252 | 287 | 966 | 1,028 |
| Reportable segment totals | 1,753 | 1,741 | 6,941 | 6,963 |
| Other | 8 | 7 | 26 | 37 |

| | | | | | | | | |
|---|----|-------|----|-------|----|-------|----|-------|
| Net sales | \$ | 1,761 | \$ | 1,748 | \$ | 6,967 | \$ | 7,000 |
| Segment operating profit (a): | | | | | | | | |
| Europe | \$ | 38 | \$ | 18 | \$ | 305 | \$ | 307 |
| North America | | 53 | | 39 | | 307 | | 288 |
| South America | | 72 | | 73 | | 204 | | 227 |
| Asia Pacific | | 32 | | 34 | | 131 | | 113 |
| Reportable segment totals | | 195 | | 164 | | 947 | | 935 |
| Items excluded from segment operating profit: | | | | | | | | |
| Retained corporate costs and other | | (27) | | (24) | | (119) | | (106) |
| Restructuring, asset impairment and related charges | | (109) | | (135) | | (119) | | (168) |
| Charge for asbestos related costs | | (145) | | (155) | | (145) | | (155) |
| Gain on China land compensation | | — | | 61 | | | | 61 |
| Interest income | | 4 | | 2 | | 10 | | 9 |
| Interest expense | | (55) | | (61) | | (239) | | (248) |
| Earnings from continuing operations before income taxes | \$ | (137) | \$ | (148) | \$ | 335 | \$ | 328 |

The following notes relate to segment operating profit:

- (a) Segment operating profit consists of consolidated earnings before interest income, interest expense, and provision for income taxes and excludes amounts related to certain items that management considers not representative of ongoing operations as well as certain retained corporate costs.

The Company presents information on segment operating profit because management believes that it provides investors with a measure of operating performance separate from the level of indebtedness or other related costs of capital. The most directly comparable GAAP financial measure to segment operating profit is earnings from continuing operations before income taxes. The Company presents segment operating profit because management uses the measure, in combination with net sales and selected cash flow information, to evaluate performance and to allocate resources.

A reconciliation from segment operating profit to earnings from continuing operations before income taxes is included in the tables above.



O-I Fourth Quarter and Full Year 2013 Earnings Presentation

January 29, 2014



Safe Harbor Comments



Regulation G

The information presented above regarding adjusted net earnings relates to net earnings attributable to the Company exclusive of items management considers not representative of ongoing operations and does not conform to U.S. generally accepted accounting principles (GAAP). It should not be construed as an alternative to the reported results determined in accordance with GAAP. Management has included this non-GAAP information to assist in understanding the comparability of results of ongoing operations. Management uses this non-GAAP information principally for internal reporting, forecasting, budgeting and calculating compensation payments. Further, the information presented above regarding free cash flow does not conform to GAAP. Management defines free cash flow as cash provided by continuing operating activities less capital spending (both as determined in accordance with GAAP) and has included this non-GAAP information to assist in understanding the comparability of cash flows. Management uses this non-GAAP information principally for internal reporting, forecasting and budgeting. Management believes that the non-GAAP presentation allows the board of directors, management, investors and analysts to better understand the Company's financial performance in relationship to core operating results and the business outlook.

Forward Looking Statements

This document contains "forward looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Forward looking statements reflect the Company's current expectations and projections about future events at the time, and thus involve uncertainty and risk. The words "believe," "expect," "anticipate," "will," "could," "would," "should," "may," "plan," "estimate," "intend," "predict," "potential," "continue," and the negatives of these words and other similar expressions generally identify forward looking statements. It is possible the Company's future financial performance may differ from expectations due to a variety of factors including, but not limited to the following: (1) foreign currency fluctuations relative to the U.S. dollar, specifically the Euro, Brazilian Real and Australian Dollar, (2) changes in capital availability or cost, including interest rate fluctuations and the ability of the Company to refinance debt at favorable terms, (3) the general political, economic and competitive conditions in markets and countries where the Company has operations, including uncertainties related to the economic and social conditions in Australia, Europe and South America, disruptions in capital markets, disruptions in the supply chain, competitive pricing pressures, inflation or deflation, and changes in tax rates and laws, (4) consumer preferences for alternative forms of packaging, (5) cost and availability of raw materials, labor, energy and transportation, (6) the Company's ability to manage its cost structure, including its success in implementing restructuring plans and achieving cost savings, (7) consolidation among competitors and customers, (8) the ability of the Company to acquire businesses and expand plants, integrate operations of acquired businesses and achieve expected synergies, (9) unanticipated expenditures with respect to environmental, safety and health laws, (10) the Company's ability to further develop its sales, marketing and product development capabilities, and (11) the timing and occurrence of events which are beyond the control of the Company, including any expropriation of the Company's operations, floods and other natural disasters, events related to asbestos-related claims, and the other risk factors discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 and any subsequently filed Annual Report on Form 10-K or Quarterly Report on Form 10-Q. It is not possible to foresee or identify all such factors. Any forward looking statements in this document are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments, and other factors it believes are appropriate in the circumstances. Forward looking statements are not a guarantee of future performance and actual results or developments may differ materially from expectations. While the Company continually reviews trends and uncertainties affecting the Company's results of operations and financial condition, the Company does not assume any obligation to update or supplement any particular forward looking statements contained in this document.

Presentation Note

Unless otherwise noted, the information presented in this presentation reflects continuing operations only.

2013 Summary



4Q13

- Adjusted EPS of \$0.51
 - 28% increase over prior year
- Shipments up 2%



Full Year 2013

- Free Cash Flow generation of \$339M, up 17%
- Adjusted EPS of \$2.72, up 3%
 - Sales volume on par with prior year
 - Progress on structural cost savings and European asset optimization
 - Significant currency headwinds in SA and AP
- Disciplined capital allocation includes nearly \$300M of debt repayment and \$33M of share repurchases

Performance by Region in 2013



4Q13 Sales and Segment Profit Bridge

| Segment Sales (\$ Millions) | |
|--------------------------------|---------|
| 4Q12 | \$1,741 |
| Price/mix | 16 |
| Sales volume | 31 |
| Currency | (35) |
| Total Reconciling | 12 |
| 4Q13 | \$1,753 |

| Segment Operating Profit (\$ Millions) | |
|---|-------|
| 4Q12 | \$164 |
| Price/mix | 16 |
| Sales volume | 8 |
| Operating costs | 13 |
| Currency | (6) |
| Total Reconciling | 31 |
| 4Q13 | \$195 |

- Price up 1%
- Shipments up 2%
 - All regions up, except EU (flat)
- Fx headwind, mainly Brazilian Real and Australian Dollar

- Segment operating profit up 19%
- Operating costs:
 - Modest inflation \$32M
 - Structural cost savings
 - Higher production volumes in EU and NA

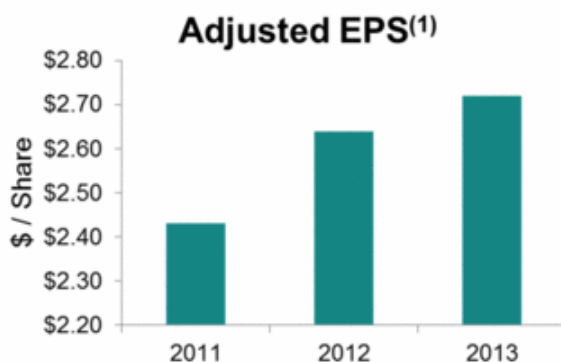
4Q13 Adjusted EPS Bridge

| Adjusted Earnings Per Share | |
|-----------------------------|--------|
| 4Q12 | \$0.40 |
| Segment operating profit | 0.17 |
| Retained corp costs | (0.01) |
| Net interest expense | 0.04 |
| Non-controlling interests | (0.01) |
| Effective tax rate | (0.08) |
| Total Reconciling | 0.11 |
| 4Q13 | \$0.51 |

- Segment operating profit drives earnings higher
- Corporate costs essentially flat, despite higher pension costs
- Deleveraging efforts yielding results
- Tax change driven by low comparable in prior year

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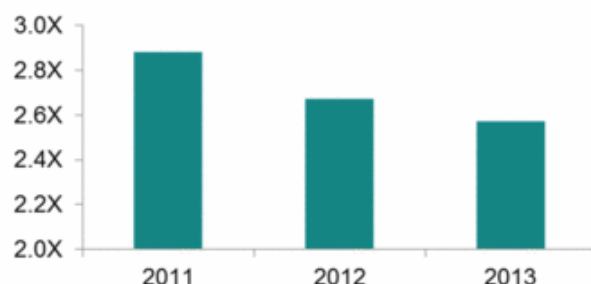
2013 Full Year Financial Review



Capital Allocation
\$ Millions



Leverage Ratio⁽³⁾



(1) EPS exclusive of items management considers not representative of ongoing operations. A description of all items that management considers not representative of ongoing operations, including discontinued operations, and a reconciliation of the GAAP to non-GAAP earnings and earnings per share can be found in the appendix to this presentation.

(2) Free cash flow is defined as cash provided by continuing operating activities less additions to property, plant and equipment.

(3) Leverage ratio is defined as total debt, less cash, divided by adjusted EBITDA. See appendix for adjusted EBITDA reconciliations.

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2014 Outlook for Adjusted Earnings



| Year over Year Impact | Comments |
|-----------------------------------|--|
| ▲ Europe | <ul style="list-style-type: none"> ▪ Sales volume flat ▪ Savings from asset optimization program ~\$25M |
| ◀▶ North America | <ul style="list-style-type: none"> ▪ Volume and margins flat |
| ▲ South America | <ul style="list-style-type: none"> ▪ Low single digit volume growth ▪ Less downtime from 2013 one-off events |
| ◀▶ Asia Pacific | <ul style="list-style-type: none"> ▪ Volume down high single digits, primarily due to China ▪ Restructuring savings |
| ▲ Segment Operating Profit | <ul style="list-style-type: none"> ▪ YoY improvement |
| ▲ Corporate and Other Costs | <ul style="list-style-type: none"> ▪ Corporate ~\$100M, due to lower pension expense ▪ Net interest expense down ~\$5M ▪ Annual effective tax rate 23% to 25% |
| ▲ Adjusted Earnings | <ul style="list-style-type: none"> ▪ \$2.80 to \$3.20 per share |

2014 Outlook for Free Cash Flow

| Year over Year Impact | Comments |
|--|--|
| Adjusted earnings | <ul style="list-style-type: none"> YoY improvement |
| Working Capital | <ul style="list-style-type: none"> ~\$0M, working capital balances flat with PY |
| Pension contributions | <ul style="list-style-type: none"> ~\$50M, only to non-US plans |
| Asbestos payments | <ul style="list-style-type: none"> Continuing trend of \$5 - \$10M reduction per year |
| Restructuring payments | <ul style="list-style-type: none"> ~\$70M, primarily EU and AP |
| Cash provided by continuing operating activities | <ul style="list-style-type: none"> Positive to prior year |
| Capital expenditures | <ul style="list-style-type: none"> Modestly higher, driven by EU asset optimization |
| Free Cash Flow | <ul style="list-style-type: none"> ~\$350M |

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1Q14 Business Outlook

| | 1Q14 vs. 1Q13 | Comments |
|---------------------------|---------------|--|
| Operational | | |
| Europe | | <ul style="list-style-type: none"> Sales volume flat Asset optimization yields continuing benefits |
| North America | | <ul style="list-style-type: none"> Volume flat |
| South America | | <ul style="list-style-type: none"> Volume down mid-single digits vs. strong PY quarter Headwinds: Currency and furnace repairs |
| Asia Pacific | | <ul style="list-style-type: none"> Volume declines Structural cost savings Headwinds: Fx and energy inflation |
| Non-Operational | | |
| Corporate and Other Costs | | <ul style="list-style-type: none"> Corporate costs: ~\$25M, driven by pension Marginally lower net interest expense |
| Net Income | | |
| Adjusted Earnings | | <ul style="list-style-type: none"> Flat with prior year |

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2014 Management Priorities

Operational

- Exercise disciplined price – volume management
- Manage volatility of the business
- Reduce structural costs

Financial

- Deliver approximately \$350M of free cash flow
- Maintain capital allocation, 90/10 debt to share repurchases
- Strengthen financial flexibility

Strategic

- Execute European asset optimization program
- Capture emerging market growth, aided by product innovation
- Focus R&D investments on manufacturing efficiencies

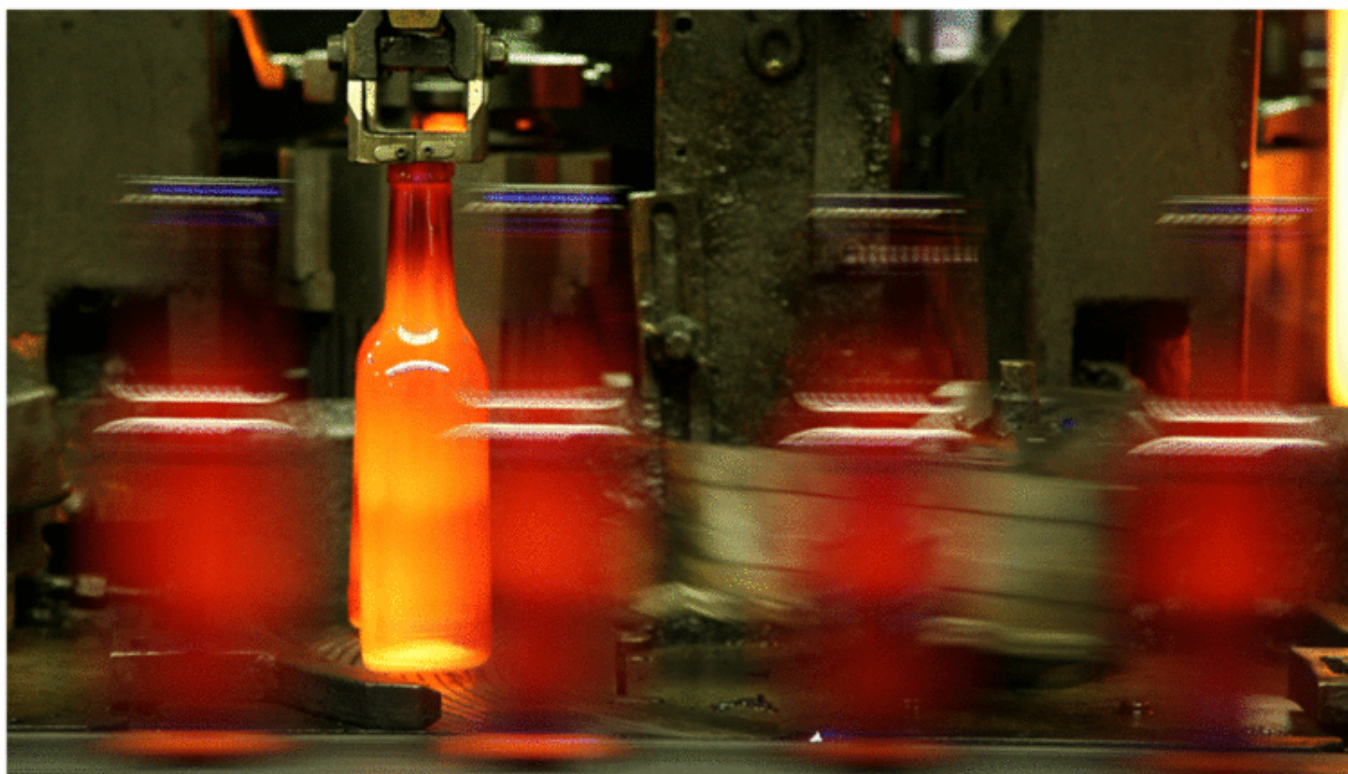
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Q&A



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Appendix



4Q13 Financial Review



| | Reportable Segments | | Adjusted Net Income |
|-----------------------------|---------------------|---------------------|------------------------|
| | Sales (1) | Operating Profit | |
| | (\$ Millions) | (\$ Millions) | (Non-GAAP EPS) |
| 4Q12 | \$1,741 | \$164 | \$0.40 |
| Price/Mix | 16 | 16 | 0.09 |
| Cost Inflation | | (32) | (0.18) |
| Spread | | (16) | (0.09) |
| Sales volume | 31 | 8 | 0.04 |
| Manufacturing and delivery | | 25 | 0.14 |
| Operating and other costs | | 20 | 0.11 |
| Currency translation | (35) | (6) | (0.03) |
| Operational | 12 | 31 | 0.17 |
| Retained corporate costs | | | (0.01) |
| Net interest expense | | | 0.04 |
| Noncontrolling interests | | | (0.01) |
| Effective tax rate | | | (0.08) |
| Non-operational | | | (0.06) |
| Total EPS reconciling items | | | 0.11 |
| 4Q13 | \$1,753 | \$195 | \$0.51 |

Shipments up 2%

- EU flat
- NA up 4%
- SA up 5%
- AP up 1%

¹ Reportable segment sales exclude the Company's global equipment business.

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Full Year 2013 Financial Review



| | Reportable Segments | | Adjusted Net Income |
|-----------------------------|---------------------|---------------------|------------------------|
| | Sales (1) | Operating Profit | |
| | (\$ Millions) | (\$ Millions) | (Non-GAAP EPS) |
| FY12 | \$6,963 | \$935 | \$2.64 |
| Price/Mix | 118 | 118 | 0.55 |
| Cost Inflation | | (134) | (0.63) |
| Spread | | (16) | (0.08) |
| Sales volume | (48) | (3) | (0.01) |
| Manufacturing and delivery | | 0 | - |
| Operating and other costs | | 44 | 0.21 |
| Currency translation | (92) | (13) | (0.06) |
| Operational | (22) | 12 | 0.06 |
| Retained corporate costs | | | (0.05) |
| Net interest expense | | | 0.09 |
| Noncontrolling interests | | | (0.02) |
| Effective tax rate | | | - |
| Non-operational | | | 0.02 |
| Total EPS reconciling items | | | 0.08 |
| FY13 | \$6,941 | \$947 | \$2.72 |

¹ Reportable segment sales exclude the Company's global equipment business.

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Reconciliation of GAAP to Non-GAAP Items



| \$ Millions, except per-share amts | Three months ended December 31 | | | | Twelve months ended December 31 | | | |
|--|--------------------------------|-----------|----------|-----------|---------------------------------|---------|----------|---------|
| | 2013 | | 2012 | | 2013 | | 2012 | |
| | Earnings | EPS | Earnings | EPS | Earnings | EPS | Earnings | EPS |
| Earnings from continuing operations attributable to the Company | \$ (144) | \$ (0.88) | \$ (162) | \$ (0.99) | \$ 202 | \$ 1.22 | \$ 186 | \$ 1.12 |
| <i>Items that management considers not representative of ongoing operations consistent with Segment Operating Profit</i> | | | | | | | | |
| • Charges for asbestos related costs | 145 | 0.87 | 155 | 0.94 | 145 | 0.87 | 155 | 0.94 |
| • Restructuring, asset impairment and related charges | 84 | 0.51 | 121 | 0.73 | 92 | 0.56 | 144 | 0.87 |
| • Gain on China land compensation | - | - | (33) | (0.20) | - | - | (33) | (0.20) |
| • Net benefit related to changes in unrecognized tax position | - | - | (14) | (0.09) | - | - | (14) | (0.09) |
| • Charges for note repurchase premiums and write-off of finance fees | - | - | - | - | 11 | 0.07 | - | - |
| • Reconciling item for dilution effect ⁽¹⁾ | - | 0.01 | - | 0.01 | - | - | - | - |
| Adjusted net earnings | \$ 85 | \$ 0.51 | \$ 67 | \$ 0.40 | \$ 450 | \$ 2.72 | \$ 438 | \$ 2.64 |
| Diluted shares outstanding (millions) | 166.1 | | 165.2 | | 165.8 | | 165.8 | |

(1) This reconciling item is related to the difference between the calculation of earnings per share for reported earnings and adjusted earnings. For reported earnings, for the three months ending December 31, 2013 and December 31, 2012, diluted earnings per share of common stock were equal to basic earnings per share due to the loss from continuing operations recorded in each period. Diluted shares outstanding were used to calculate adjusted earnings per share for the three months and full years ending December 31, 2013 and December 31, 2012.

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Segment Operating Margin



| \$ Millions (except profit margin) | Three months ended December 31 | | Twelve months ended December 31 | |
|--|--------------------------------|--------|---------------------------------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| Net Sales: | | | | |
| Europe | \$ 658 | \$ 629 | \$ 2,787 | \$ 2,717 |
| North America | 477 | 455 | 2,002 | 1,966 |
| South America | 366 | 370 | 1,186 | 1,252 |
| Asia Pacific | 252 | 287 | 966 | 1,028 |
| Segment Operating Profit: | | | | |
| Europe | \$ 38 | \$ 18 | 305 | 307 |
| North America | 53 | 39 | 307 | 288 |
| South America | 72 | 73 | 204 | 227 |
| Asia Pacific | 32 | 34 | 131 | 113 |
| Segment Operating Profit Margin ⁽¹⁾ | | | | |
| Europe | 5.8% | 2.9% | 10.9% | 11.3% |
| North America | 11.1% | 8.6% | 15.3% | 14.6% |
| South America | 19.7% | 19.7% | 17.2% | 18.1% |
| Asia Pacific | 12.7% | 11.8% | 13.6% | 11.0% |

⁽¹⁾ Segment operating profit margin is segment operating profit divided by segment net sales

Free Cash Flow



| \$ Millions | Three months ended December 31 | | Twelve months ended December 31 | |
|---|-----------------------------------|----------|------------------------------------|--------|
| | 2013 | 2012 | 2013 | 2012 |
| Net earnings (loss) | \$ (150) | \$ (141) | \$ 197 | \$ 218 |
| Plus: (Gain) Loss from discontinued ops | 3 | (2) | 18 | 2 |
| Earnings from continuing operations | (147) | (143) | 215 | 220 |
| Non-cash charges: | | | | |
| Depreciation and amortization | 108 | 109 | 429 | 445 |
| Asbestos-related costs | 145 | 155 | 145 | 155 |
| Restructuring, asset impairment and related charges | 109 | 135 | 119 | 168 |
| Pension expense | 24 | 23 | 101 | 92 |
| Gain on China land compensation | - | (61) | - | (61) |
| All other non-cash charges | (27) | (20) | 49 | 3 |
| Payments and other reconciling items: | | | | |
| Asbestos-related payments | (50) | (79) | (158) | (165) |
| Cash paid for restructuring activities | (24) | (19) | (78) | (66) |
| Pension contributions | (73) | (143) | (96) | (219) |
| Change in components of working capital | 433 | 406 | 124 | 81 |
| Change in non-current assets and liabilities | (47) | (14) | (150) | (73) |
| Cash provided by continuing operating activities | 451 | 349 | 700 | 580 |
| Additions to PP&E | (122) | (112) | (361) | (290) |
| Free Cash Flow | \$ 329 | \$ 237 | \$ 339 | \$ 290 |

Leverage Ratio

Reconciliations of Adjusted EBITDA and Net Debt

| \$ Millions | Twelve months ended December 31 | | |
|--|---------------------------------|-----------------|-----------------|
| | 2013 | 2012 | 2011 |
| Earnings (loss) from continuing operations | \$ 215 | \$ 220 | \$ (491) |
| Interest expense | 239 | 248 | 314 |
| Provision for income taxes | 120 | 108 | 85 |
| Depreciation | 350 | 378 | 405 |
| Amortization of intangibles | 47 | 34 | 17 |
| EBITDA | <u>971</u> | <u>988</u> | <u>330</u> |
| Adjustments to EBITDA: | | | |
| Asia Pacific goodwill adjustment | - | - | 641 |
| Charges for asbestos-related costs | 145 | 155 | 165 |
| Restructuring and asset impairment | 119 | 168 | 112 |
| Gain on China land compensation | - | (61) | - |
| Adjusted EBITDA | <u>\$ 1,235</u> | <u>\$ 1,250</u> | <u>\$ 1,248</u> |
| Total debt | 3,567 | 3,773 | 4,033 |
| Less cash | 383 | 431 | 400 |
| Net debt | <u>3,184</u> | <u>3,342</u> | <u>3,633</u> |
| Net debt divided by adjusted EBITDA | 2.6 | 2.7 | 2.9 |